



BOARD MEETING MINUTES

January 14, 2020

Present:

Darcy Arnold
Mary Turner
David Kienholz
Dr. Lou Dwyer
Mary West
Trevor Harrison
Julie Hilmes

Absences:

Mike Schottelkotte
Carolyn Rettig
David Lane

Staff Present:

Tom Turner
Steve Dahlman
Kevin Sowder
Chris McDonald

- I. Call to Order: Meeting called to order at 6:02 pm by President Darcy Arnold.
- II. Absences: See above.
- III. Minutes Review. Motion made by Trevor and seconded by Mary T. to approve the minutes from December meeting. Receiving board minutes by email is wonderful.
- IV. Public Comment: None.
Board Emails: Darcy reminded everyone to check your COI emails.

Tom passed around his January article from the Daily Press, an article on the Christmas Party at Park Place, and an article from the Delta County Independent which we will discuss a bit later. Tom explained he and Darcy had presented to Delta County Commissioners and there was a reporter who picked up on the story and is writing a three-part series on COI. Response to the first article has been mixed, debates over what's really happening versus the message boards. Today is Aimee's one-year anniversary with COI. Steve had his 32nd anniversary a few days ago and Jim Womeldorf celebrated 18 years with COI recently.

- V. Audit Exit Conference: A call was put into Calvin Logan of Logan, Thomas, & Johnson, LLC to start the conference call. Calvin walked the board through a series of PowerPoint slides reflecting two reports. One report contained all the numbers while the second document offered graphics illustrating the numbers.

Darcy read a section of the final letter that is exclusively for the board only. Tom and Steve talked about the accountability system that we have in place even though we are a small organization.

- VI. Executive Director's Report: Recent events; Darcy & Tom met with Delta County Commissioners and asked for \$50,000. They stated that they had allocated \$4,000 but will reconsider. A reporter picked up the story around our situation. Darcy & Tom met

with her for quite a while and it has now turned into a three-part article series in the Delta Co Independent. The first article was well done and caused some stir. The second article should come out tomorrow (1-15-2020). This article is about COI's history. The reporter had access to tons of material and people in our history. The last article should come out the following Wednesday with people telling their stories relative to receiving our services (specifically people in Delta County). Several calls have come in including one family who was concerned that her loved one would have to move in a year. This is the mixed reaction Tom alluded to prior to the Audit. Local message boards are alive and well, and have not been positive, nor truthful. Tom and Steve are going to start meeting with staff to answer questions and explain that we are not going to let our doors close.

- A. We received \$12,500 from Montrose County Commissioners. Tom is continuing to talk with Sue Hansen.
- B. Dec 12 Tom went to Denver and met with Senator Rankin. HCPF had reported that COI was the only rural board with these financial concerns and shared the same with Senator Rankin. Steve put together a one-page document summarizing all 10 rural boards and their issues. Tom will have breakfast with Bonnie Silva on Thursday morning to talk about what Tom relayed about HCPF's opinions.
- C. Darcy stated that the audit report is posted on our website. We are taking steps to move us forward and we'll know more in three months when the insurance changes start to take hold as well as closing the HCA. Tom is cautiously optimistic that we will have a balanced budget in 2021.

VII. Committee Reports

- A. Finance/Audit Committee: Steve presented the November financials. David K. moved to accept the financial report, seconded by Trevor. Motion passed.
- B. PR/Fund-Raising Committee: Tom thanked everyone who participated in the letter writing campaign. We netted \$26,000 between the letters and Colorado Gives Day. Someone asked about the ad campaign for the vehicles. We have netted about \$34,000. Thanks to all for selling the ads. We anticipate two new vehicles by the end of January.

VIII. Old Business: None

IX. New Business: None

X. Announcements: None.

XI. Adjournment: Motion to adjourn put forth by Trevor. Meeting was adjourned at 8:02 PM.

Respectfully submitted,

Chris McDonald

Tenacity and adversity

In these columns over the past several years I have chronicled the significant financial challenges facing Community Options, and in this we are not alone. The other nine rural Community Centered Boards (CCBs) in Colorado are facing similar struggles. The challenges posed by the minimum

wage increases are real, as well as the state having decreased the number of people funded into our residential services by about 15%. We continue working with state officials and legislators to try and address these threats to statewide access to services for citizens with disabilities, and hopefully over the coming year we will be able to develop funding mechanisms and allocation methodologies that will stabilize providers. We'll see.

What I do know is that we are a strong, tenacious, and resilient agency with a proud legacy that stretches back to 1972. We have overcome many challenges over those years, and with a little help, we will again.

In looking back over 2019, we accomplished much and found many new sources of support and strength. The following successes are some highlights of our year:

- First and foremost, our amazing staff provided quality services and supports that enhanced the lives and abilities of 500 children and adults with intellectual and developmental disabilities.

- We were successful in obtaining our first Colorado Dept. of Transportation (CDOT) grant that will enable us to purchase three brand new accessible vans to replace some



Community Options Ink

By Tom Turner

of our aging fleet. They are scheduled to be delivered this month.

- We initiated a successful campaign selling advertising logos on our vehicles to local businesses that resulted in raising enough to cover the local match for the CDOT grant.

- We worked with other CCBs and Alliance to

develop a proposal to eliminate the waiting list for comprehensive services, and we will try to shepherd it through the upcoming legislative session.

- We successfully negotiated the transition to a new self-funded health insurance plan beginning 1/1/20, which hopefully will result in considerable savings on employee health insurance.

So while we face significant challenges with insufficient operational revenue, we are looking back on 2019 with pride and satisfaction, and towards 2020 with determination, tenacity, and resolve. As I have often said, we have way too many people depending on us to fail in meeting these challenges. The people we serve and their families, our employees, and our communities are all depending on us to continue empowering the abilities and enhancing the lives of people with disabilities. We may not be "too big to fail", but our mission and purpose are far too important to even contemplate failure.

Thank you all for your interest and support this year, and Happy New Year from everyone at Community Options.

Tom Turner is executive director of Community Options Inc. in Montrose.

JANUARY 2020



Bruce Streeter prepares to take his seat with The Joyful Sounds choir at the Community Options Christmas Party. The Joyful Sounds and the All Saints Anglican Music Ensemble entertained the clients and staff with cheerful Christmas music last-week. (Leslie Brown/ Montrose Daily Press)

Community Options family celebrates joys of Christmas

By ARLYN MACDONALD

SPECIAL TO THE MONTROSE DAILY PRESS

The joys of Christmas were celebrated by the clients and staff of Community Options at their recent annual Christmas party at the Community Options campus on North Park Avenue. Clients were invited to enjoy a delicious dinner provided and served by the staff, followed by entertainment from The Joyful Sounds Choir and Music Ensemble from All Saints Anglican Church under the leadership of Cheri Howard. The Joyful Sounds also performed several bell selections under the direction of Kathy Parish. Everyone enjoyed the dance that followed.

"It's a wonderful gathering for

Community Options clients," said Carolyn Rettig, a member of the board of directors and special education teacher with the Montrose County School District working with high school clients. About 50 clients attended the event, many wearing colorful Christmas sweaters.

"We've been doing the Christmas party for at least ten years," said Trevor Harrison, longtime board member, who was enjoying this year's party. "The staff are remarkable. They not only bring the food, but they also serve the dinner." He explained since Community Options has the new facility, they can hold the Christmas party onsite and the staff are now the sponsors for the party.

Jim Womeldorf, director of adult services, said activities like the Christmas party "fulfill one of the missions of Community Options to provide opportunities for inclusion in the community and to laugh and have fun with each other."

He was very appreciative of The Joyful Sounds Choir for including clients in their music program and for providing the musical entertainment for the Christmas party.

"The Joyful Sounds and the All Saints Music Ensemble has been meeting for the past seven years and performed for the Community Options Board meeting in October at the Pavilion," said Cheri

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CHRISTMAS

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Howard, "and we made a YouTube video this year. It's a 3 1/2-minute video of Beethoven's 'Joyful, Joyful' featuring the members of The Joyful Sounds." (YouTube – joyful sounds Montrose.)

She added, "The group also enjoys drumming, playing bells, playing "boomwhackers, and doing some movement to our music. We have a lot of fun."

"It's satisfying for all our members to work as a group with people of abilities and disabilities to create music together," Howard said. "We have rehearsals every other week and would welcome more older youth and adults to join us. We also need more drivers for choir members who are mentally disabled because every person is a vital member with important contributions to share and are missed when they are absent."

Community Options, Inc. provides and coordinates services and support to people with intellectual/developmental disabilities to empower their abilities. It is one of 20 Community Centered Boards in Colorado and serves the Western Slope counties of Montrose, Delta, Gunnison, Hinsdale, Ouray and San Miguel. Community Options, Inc. is a private, non-profit 501(c)(3) organization with oversight by a local Board of Directors.

In addition to the Montrose Campus, Community Options has the Aspen Crest site in Cedaredge at 155 NW 2nd Street, serving clients in the Delta County area. Besides coordinating programs with other organizations, such as All Saints Anglican Church music program, Community Options provides day programs for over 100 clients, which include daily living activities and life skills in addition to recreational programs. Another program is Supported Community Connections which take clients to community events and places such as the Rec Center, museums, and recreational areas. These activities build confidence for the client and help communities build inclusiveness.

Second Impressions, a consignment store located at 420 N. Townsend Avenue, is owned by Community Options and is part of its supported employment program. Three clients are employed part-time as retail associates and Tuesday-Friday, an enclave of other clients comes in to help out at the store.

For more information about Community Options services or to donate to the organization to support its programs go to www.communityoptionsinc.org. For more information or to join The Joyful Sounds and All Saints Music Ensemble, contact Cheri Howard of All Saints Anglican Church at 970-240-1833.

Community Options fights the wolf

Agency reaches out for funding to keep programs alive

BY REPORTER

Staff Writer

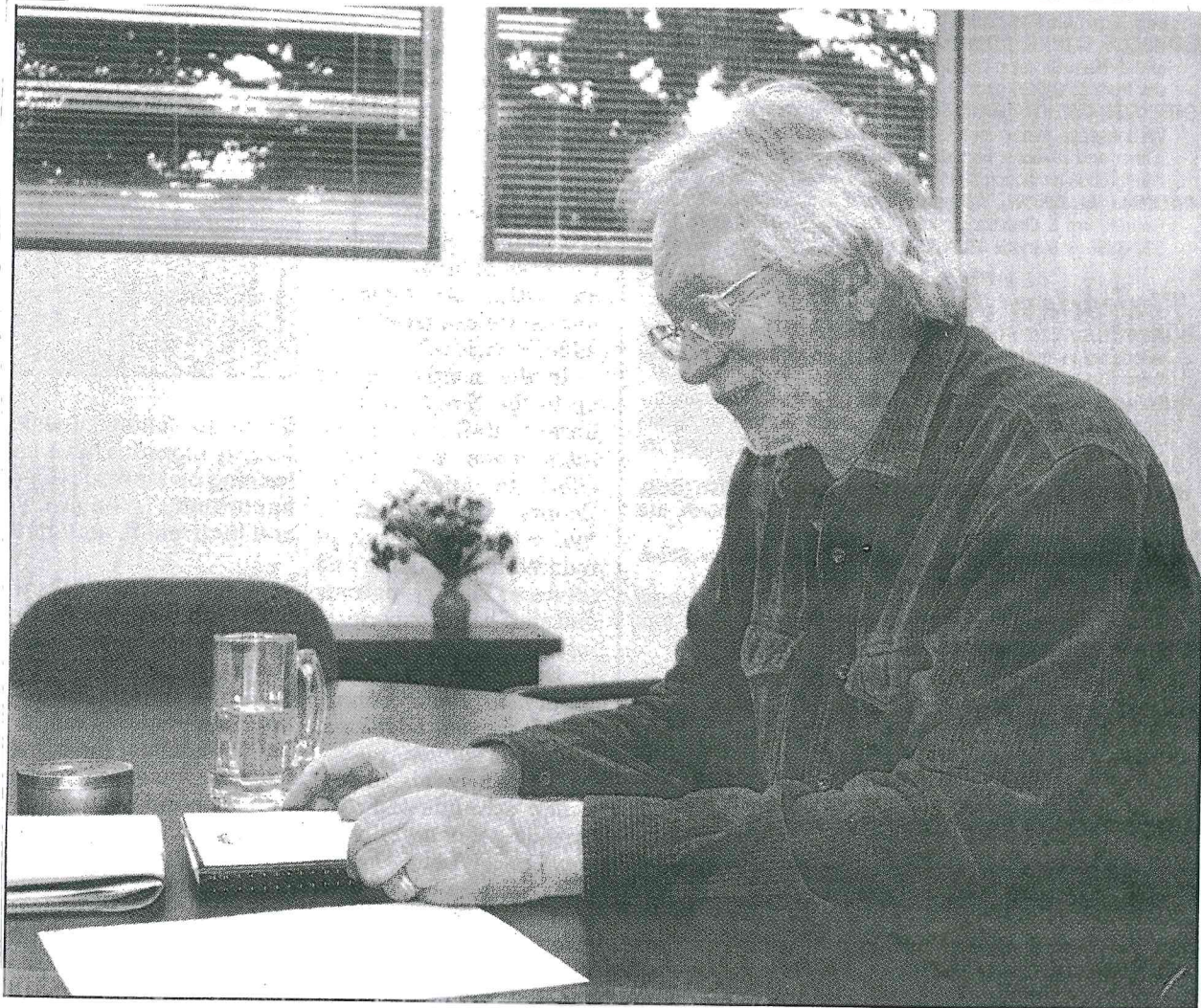
Editor's note: This is the first in a three part series on Community Options, Inc., what the organization provides to its service communities, its history, its financial situation and what is being done to attempt to keep it running. This story ran last week, Jan. 1, but was missing the jump to the second half of the story. This error happened during the production of the paper. The DCI regrets this error, and the following is the complete story. Part two of this story will appear in next week's edition.

If you have any information about the organization or have a story about how COI has impacted your life or the life of a family member, please send an email to editor@deltacountyindependent.com.

Tom Turner, executive director at Community Options, Inc. (COI), used the word "catastrophic" when describing the current financial situation of the six county non-profit that provides services to 500 people with intellectual/developmental disabilities and provides employment to 200 persons in the area.

Turner and Board President Darcy Arnold made an impassioned plea to the Delta County Board of Commissioners last month asking for \$50,000 in emergency aid. Arnold said the additional funds would "fill the gap and make us whole through 2020 and ward off another year of six-figure losses."

The unusual request is 12 times the amount (\$4,000) that the county currently contributes. Only a few weeks ago Turner and Arnold made



Tom Turner, Community Options Inc. Executive Director, looks over the agency's 47th Annual Report

Lisa Young/ Delta County Independent

the same request from Montrose County where they were given an additional \$12,500, matching their budgeted amount.

Turner told Delta commissioners that COI was deemed "no longer being a going concern" at their last audit meaning there's good reason to believe that the agency will not be operational in another year.

Already, COI plans to cut staff and outsourced their home care to other agencies after deciding to relinquish its Class B Home Care Agency (HCA) license citing an "overwhelming list of administrative requirements for us to implement in order to renew."

Turner also said the decision to forego the license had to do with the "impending implementation of Electronic Visit Verification," a controversial program involving GPS tracking of caregivers. (See related article in Delta County Independent-Dec. 25 page A8).

"We've all heard about big banks being too big to fail, quite frankly I think what we do is too important to fail," Turner told commissioners.

The current financial dilemma has been in the making for a number of years. Last year Turner entitled his annual report letter "Keeping the Wolf from the Door." This

year's grim title reads, "The Wolf has Arrived."

In this year's report, Turner said, "We have continued working diligently on solutions both internally and with our state partners, but the only thing that has really changed is that another year has gone by, we finished that year with another six-figure deficit, and that wolf is huffing and puffing and threatening to blow our house down."

The 47-year-old organization that began in Delta is fighting three "wolves" that are rapidly

devouring the organization's ability to continue to provide necessary services in the area.

Turner cited the passage of Amendment 70 in the 2016 election which began incrementally raising the minimum wage from \$9.30 in 2017 to \$12 in 2020.

While he is pleased to see underpaid direct support professionals make more money, the change has increased payroll by \$700,000 per year without any change in rate increases to offset it.

"Over the past five years the wages of our direct support workforce have gone up by 39% while we have had only

minimal increases in our already-inadequate Medicaid rates," he said.

The second wolf, has been hanging around since 2008 when the state made a drastic change to the client waiting list that has negatively impacted all 10 rural Community Care Boards in Colorado. The move seems to favor Front Range providers in more populated areas and ignores the rural providers who cover 73% of the state's land mass.

In a nutshell, if a client passes away or leaves the local service provider, rather than having the local agency fill the spot with the next person on its waiting list the slot

becomes available statewide. As a result, Community Options provides residential services to 15 fewer people than it was 11 years ago resulting in a 15% reduction in clients served and hundreds of thousand dollars in lost revenue.

Community Options and other agencies on the Western Slope are also staring down some of the highest health insurance costs in the nation. While COI has downgraded coverage to employees, its premiums have increased 63% in the past five years resulting in a big bite to the budget. In an attempt to save more money, it has gone to a self-funded

insurance hoping to save as much as \$100,000 per year.

On the bright side, Arnold said the agency anticipates a rate increase from the Colorado Department of Health Care Policy and Financing the first of January that would bring in roughly \$55,000. That amount however, will not keep the wolf away for long.

In the meantime, Arnold and Turner said they will continue to reach out to area counties and municipalities, as well as members of the state's legislature for the needed funding while they wait for Delta County's answer.

Community Options, Inc.
FY20 FINANCE REPORT AS OF 11/30/2019
1/14/2020



Reports attached:

1. Balance Sheet/Working Capital Report
2. Revenue and Expense Statement
3. Capital Budget Expenditures

Summary:

REVENUES

Revenues are down from budget by .5%. Still holding off on booking all EI revenues until we can bill July-Nov contract services. CM down 6.4% from vacancies, expenses down 4.0%. Residential revenue off by 1.5% and expense only under by .2% which could be a problem. School and Job Coaching revenues down significantly.

EXPENSES

General item to keep in mind is the minimum wage increase set for 1/1/20 so expenses as a % of budget should be under. The projected monthly increase due to the minimum wage is \$15k /month (\$88k for 6 months). With the SLS program revision there will be a decrease in wages, but difficult to determine at this time.

Working Capital as of 11/30/19

Current Month	7/1/2019 Balance	Net Change from 7/1/19
\$ 246,626	\$ 43,800	\$ 202,826

With 2 loans maturing next year, they get reclassified as current liabilities
Decrease of \$ (11,341) from last month

Balance Sheet as of 11/30/19

	Current Month	7/1/2019 Ratio	Net % Change from 7/1/19
Current Ratio	1.143	1.023	11.68%
Curr Assets/All Liabilities	0.802	0.759	5.60%

Capital/Ops Projects:

\$ 4,355	Current Month
\$ 22,301	Year-to-Date

Gutter/heat tape on Park Place roof

Revenue to 11/30/2019

	Actual	Budget	+/-
Agency	41.09%	41.67%	-0.57%
Agency w/o Children's Svc	41.07%	41.67%	-0.60%

Comparative Expense Review as of 11/30/2019

Expenses:	Current Month over/(under)	Last Month over/(under)	Cur Mth/Last Yr over/(under)	Comment-See Summary
Agency	-1.20%	-0.39%	-1.63%	
Agency w/o Children's	-1.14%	-0.40%	-1.65%	

Community Options, Inc.
FY20 FINANCE REPORT AS OF 11/30/2019



1/14/2020

Children's Svc's	-2.04%	-0.31%	-1.35%	
Day/SLS Program Svc's	-1.44%	-0.38%	-2.10%	
Residential Svc's	-0.13%	0.29%	-2.56%	
Adult Services	-0.58%	0.06%	-2.41%	
Case Mgmt.	-4.01%	-2.31%	1.70%	
Transportation Svc's	6.56%	5.45%	3.15%	Have had many major repairs
Admin	-2.30%	-1.08%	-1.96%	



COMMUNITY OPTIONS, INC.--BALANCE SHEET & WORKING CAPITAL REPORT
FY20 PERIOD ENDING 11/30/2019 (41.7% OF FY)
1/14/2020

ASSETS:	11/30/2019	10/31/2019	9/30/2019	6/30/2019	6/30/2018	6/30/2017
Current Assets						
Operating Cash Accts	\$ 1,152,885	\$ 1,119,854	\$ 989,303	\$ 1,069,872	\$ 706,828	\$ 872,028
Cash Held in Trust	\$ 84,873	\$ 100,390	\$ 142,343	\$ 63,912	\$ 772,149	\$ 992,900
Prepaid Expenses	\$ 26,366	\$ 40,427	\$ 54,488	\$ 37,232	\$ 114,115	\$ 124,744
Medicaid A/R	\$ 557,269	\$ 620,035	\$ 683,235	\$ 532,669	\$ 497,328	\$ 790,224
State A/R	\$ 109,897	\$ 102,911	\$ 160,926	\$ 192,542	\$ 168,289	\$ 155,786
Misc. A/R (Spec Nds, VR, Gen'l)	\$ 14,645	\$ 25,741	\$ 46,355	\$ 7,793	\$ 24,143	\$ 47,273
Voc Trade A/R	\$ 4,524	\$ 3,332	\$ 4,748	\$ 4,710	\$ 4,704	\$ 3,211
Client A/R	\$ 22,602	\$ 18,880	\$ 19,680	\$ 9,548	\$ 7,210	\$ 9,049
Total Current Assets *	\$ 1,973,061	\$ 2,031,570	\$ 2,101,078	\$ 1,918,278	\$ 2,294,766	\$ 2,995,215
Notes Receivable	\$ 122,644 \$ 122,644	\$ 127,432 \$ 127,432	\$ 132,631 \$ 132,631	\$ 147,884 \$ 147,884	\$ 207,729 \$ 207,729	\$ 206,464 \$ 206,464
Assets held for sale	\$ 1,087,471	\$ 1,087,471	\$ 1,087,471	\$ 1,087,471	\$ 1,087,471	\$ 1,087,471
Fixed Assets						
Office Eqmt	\$ 14,380	\$ 15,533	\$ 16,686	\$ 20,145	\$ 5,448	\$ 33,432
Trans Eqmt	\$ 55,733	\$ 58,841	\$ 61,949	\$ 71,273	\$ 62,817	\$ 120,309
Land	\$ 604,605	\$ 604,605	\$ 604,605	\$ 604,605	\$ 629,626	\$ 584,626
Bldgs & Imprvmts	\$ 2,385,970	\$ 2,405,223	\$ 2,424,476	\$ 2,482,235	\$ 2,259,162	\$ 2,296,602
Program Eqmt	\$ 21,775	\$ 22,176	\$ 22,577	\$ 23,780	\$ 12,210	\$ 16,051
Cur. Yr. Capital & Work In Progress	\$ 16,514	\$ 16,514	\$ 6,032	\$ -	\$ 455,774	\$ 199,782
Total Fixed Assets	\$ 3,098,977	\$ 3,122,892	\$ 3,136,325	\$ 3,202,038	\$ 3,425,037	\$ 3,250,802
TOTAL ASSETS	\$ 6,282,153	\$ 6,369,365	\$ 6,457,505	\$ 6,355,671	\$ 7,015,003	\$ 7,539,952
LIABILITIES & FUND BALANCES:						
Liabilities						
Current Liabilities*	\$ 1,726,435	\$ 1,773,603	\$ 1,823,708	\$ 1,874,478	\$ 1,025,978	\$ 1,099,987
Long Term Liabilities	\$ 733,956	\$ 737,188	\$ 740,804	\$ 651,643	\$ 1,812,285	\$ 1,852,191
Total Liabilities	\$ 2,460,391	\$ 2,510,791	\$ 2,564,512	\$ 2,526,121	\$ 2,838,263	\$ 2,952,178
Fund Balance	\$ 3,860,117	\$ 3,860,117	\$ 3,860,117	\$ 4,176,740	\$ 4,587,774	\$ 4,609,669
Net Income	\$ (38,357)	\$ (1,543)	\$ 32,874	\$ (347,189)	\$ (411,034)	\$ (21,895)
Total Fund Bal & Net Income	\$ 3,821,760	\$ 3,858,574	\$ 3,892,991	\$ 3,829,551	\$ 4,176,740	\$ 4,587,774
TOTAL LIABILITIES & FUND BALANCE	\$ 6,282,151	\$ 6,369,365	\$ 6,457,505	\$ 6,355,672	\$ 7,015,004	\$ 7,539,952

	11/30/2019	10/31/2019	9/30/2019	6/30/2019	6/30/2018	6/30/2017
*WORKING CAPITAL BALANCE	246,626	257,967	277,370	43,800	1,268,788	1,895,228
Change:						
From Previous Month	(11,341)	(19,403)	3,546			
FY to Date:						
(Balance at 7/1/19)= \$ 43,800	202,826	214,167	233,570	(1,224,988)	(626,440)	307,599
	(from 7/1/19)	(from 7/1/19)	(from 7/1/19)	(from 7/1/18)	(from 7/1/17)	(from 7/1/16)

Value of 2 loans maturing in 2020 reclassified from LT debt to ST debt

COMMUNITY OPTIONS, INC. 1/14/2020		FY20 Initial Budget Revenue & Expense by Program				To 11/30/20		41.67%	
ITEM	REVENUE: FY20 INITIAL BUDGET	REVENUE: FY20 November-19	Y-T-D REVENUE	REVENUE: % OF BUDGET	EXPENSE: FY2020 REVISED BUDGET	EXPENSE: FY2020 November-19	Y-T-D EXPENSE	EXPENSE: % OF BUDGET	
TOTAL ALL PROGRAMS	8,489,442	619,531	3,488,547	41%	8,714,515	656,346	3,526,905	40.5%	
Without Children & Family:									
REVENUE BUDGET / MONTH / YTD	\$ 7,938,218	\$ 584,672	\$ 3,259,832	41.1%					
EXPENSE BUDGET MONTH / YTD	\$ 8,163,291	\$ 619,911	\$ 3,308,459	40.5%					
SURPLUS/(DEFICIT) BUDGET / MONTH / YTD	\$ (225,073)	\$ (35,239)	\$ (48,627)	21.6%					
CHILDREN/FAMILY SVCS:									
EARLY INTERVENTION UNICORN	171,272	8,813	93,035	54.3%	171,272	14,765	87,777	51.3%	
EARLY INTRVNTN CONTRACT DIRECT	32,192			0.0%	32,192				
MEDICAID EI	55,000	6,583	30,120	54.8%	55,000				
EARLY INTERV INS TRUST	3,930	1,700	4,790	121.9%	3,930	660	4,435	8.1%	
EARLY INTERV INS TRUST/BROKER	668	289	814	121.9%	668				
SUBTOTAL E/I	263,062	17,385	128,759	48.9%	263,062	15,425	92,212	35.1%	
PART C	0	0	0	#DIV/0!					
SUBTOT E/I+PART C	263,062	17,385	128,759	48.9%	263,062	15,425	92,212	35.1%	
FSS PROGRAM:									
DIRECT FAMILY	113,793	9,025	50,617	44.5%	113,793	7,246	53,159	46.7%	
PROGRAM MSO,C/M	39,829	3,320	16,589	41.7%	39,829	4,607	24,904	62.5%	
SUBTOTAL FSSP	153,622	12,345	67,206	43.7%	153,622	11,853	78,063	50.8%	
CHILDRENS' EXTENSIVE SUP(CES)	58,000	5,129	32,749	56.5%	58,000	4,746	26,171	45.1%	
SUBT CHILD/FAMILY SVCS	474,684	34,859	228,714	48.2%	474,684	32,024	196,446	41.4%	
PROGRAM ADMIN/OTHER:									
EARLY INTER-MGMT FEE	76,540	0	0	0.0%	76,226	4,385	21,870	28.7%	
COORD SYSTEM MGMT FEE			0						
PART C MGMT FEE	0	0	0	#DIV/0!					
GO4IT GRANT	0	0	0			0	0	#DIV/0!	
SUPPORT SERVICES' ADMIN	0	0	0	#DIV/0!					
DEPRECIATION					314	26	130	41.4%	
SUBT PROGRAM ADMIN/OTHER	76,540	0	0	0.0%	76,540	4,411	22,000	28.7%	
1 SUBTOTAL CHILD/FAMILY SVCS	551,224	34,859	228,714	41.5%	551,224	36,435	218,446	39.6%	
ADULT SVCS:									
DAY/SLS PROGRAM:									
MEDICAID DAY SVCS	1,050,000	74,661	427,539	40.7%					
MED SUPPORTED LVG SVCS	813,500	58,625	385,806	47.4%					
STATE SUPPORTED LVG SVCS	130,265	9,483	47,414	36.4%					
OBSS SVCS	26,263	2,159	11,009	41.9%					
MONTROSE PROD REV	12,617	925	7,089	56.2%					
DELTA/ASPEN CREST PROD REV	7,240	544	3,035	41.9%	321,306	22,920	130,544	40.63%	
JOB COACH	35,173	87	3,094	8.8%					
SCHOOL DAY	13,933	501	2,058	14.8%					
SECOND IMPRESSIONS	87,000	8,695	45,244	52.0%	142,471	10,538	57,236	40.17%	
PARK PLACE					377,186	26,582	129,469	34.32%	
PARK PLACE (SE)					170,994	13,327	76,786	44.91%	
ASPEN CREST SE					39,795	353	11,776	29.59%	
PRIVATE PAY	7,650	822	5,503	71.9%				#DIV/0!	
PARK PLACE DEPRECIATION					101,990	8,499	42,495	41.67%	
DELTA/ASPEN CREST DEPRECIATION					22,709	1,893	9,465	41.68%	
MONTROSE ADMIN					214,217	18,953	96,218	44.92%	
DELTA/ASPEN CREST ADMIN					109,138	8,918	43,611	39.96%	
2 SUBT DAY/SLS PROGRAM SVCS	2,183,641	156,501	937,790	42.9%	1,499,806	111,983	597,600	39.85%	
CONTRACT SERVICES									

COMMUNITY OPTIONS, INC. 1/14/2020		FY20 Initial Budget Revenue & Expense by Program				To 11/30/20		41.67%	
ITEM	REVENUE: FY20 INITIAL BUDGET	REVENUE: FY20 November-19	Y-T-D REVENUE	REVENUE: % OF BUDGET	EXPENSE: FY2020 REVISED BUDGET	EXPENSE: FY2020 November-19	Y-T-D EXPENSE	EXPENSE: % OF BUDGET	
SIX POINTS(SE/CA)				0	(0)	0	0	0.0%	
SUBT CONTRACT SERVICES	0	0	0	0	(0)	0	0	0.0%	
SLS PERSONAL CARE/ SUPPORT:									
MED SLS PERS CARE/SUPPORT					387,130	30,735	181,240	46.82%	
ST SLS PERS CARE/SUPPORT					176,872	7,338	51,262	28.98%	
SUPPORT SERVICES' ADMIN				0		0	0	#DIV/0!	
3 SUBT SLS PERS CARE/SUPPORT:	0	0	0	0	564,002	38,073	232,502	41.2%	
4 SUBT DAY/SLS PROGRAM:	2,183,641	156,501	937,790	42.9%	2,063,807	150,056	830,102	40.2%	
RESIDENTIAL PROGRAM:									
MEDICAID RESIDENTIAL SVCS									
VISTA VIEW GH	370,000	28,542	143,439	38.8%	362,699	27,156	147,209	40.6%	
CASCADE GH	330,000	23,237	116,456	35.3%	299,124	23,076	122,090	40.8%	
HILLVIEW GH	530,000	43,411	219,607	41.4%	520,470	38,037	197,480	37.9%	
GLENCOE GH	410,000	21,560	127,726	31.2%	341,180	26,132	141,183	41.4%	
CANYONVIEW GH	435,000	32,658	169,025	38.9%	397,469	27,174	152,865	38.5%	
UTE HOUSE GH	505,000	36,695	201,705	39.9%	427,175	38,839	201,160	47.1%	
SUBTOTAL GRP HMS	2,580,000	186,102	977,959	37.9%	2,348,117	180,414	961,987	41.0%	
MONTROSE PCA BILLING	250,000	18,291	93,551	37.4%	317,748	23,854	121,130	38.1%	
DELTA PCA BILLING	310,000	25,261	131,254	42.3%	254,335	19,785	99,665	39.2%	
MEADOWS RENTAL	8,400	0	3,500	41.7%	7,414	472	2,684	36.2%	
HOST HOME SVCS	830,000	77,470	383,304	46.2%	551,000	50,483	254,240	46.1%	
HOST HM ADMIN	1	0	3,214	321390.0%	69,323	7,236	33,498	48.3%	
SUBT PCA/HH	1,398,401	121,022	614,824	44.0%	1,199,820	101,830	511,217	42.6%	
ALL REIMBURSED MEDICAL	8,000	620	3,186	39.8%					
HUD	5,400	890	4,021	74.5%					
CLIENT R/B	692,220	57,173	288,895	41.7%					
SUBT RESID PROGRAM	4,684,021	365,187	1,888,885	40.3%	3,547,937	282,244	1,473,204	41.5%	
CONTRACT SERVICES						0	0	#DIV/0!	
SIX POINTS(RES)					2,500	347	4,964	198.6%	
OHCDs (Prof Svc)									
SUBT CONTRACT SERVICES					2,500	347	4,964	198.6%	
PROGRAM ADMIN/OTHER:									
RESID ADMIN/SUPPORT					79,821	6,993	37,409	46.9%	
MONTROSE MEDICAL SUPPORTS					206,806	13,382	75,815	36.7%	
DELTA MEDICAL SUPPORTS					75,758	6,077	33,872	44.7%	
OTHER(Clt Vacation Clearing)	900	0	0	0.0%	976			0.0%	
RESID DEPRECIATION					101,402	8,494	42,470	41.9%	
SUBT PROGRAM ADMIN/OTHER:	900	0	0	0	464,763	34,946	189,566	40.8%	
SUBT RESIDENTIAL PROGRAM:	4,684,921	365,187	1,888,885	40.3%	4,015,200	317,537	1,667,734	41.5%	
6 SUBTOTAL ADULT SVCS:	6,868,562	521,687	2,826,675	41.2%	6,079,008	467,593	2,497,836	41.1%	

COMMUNITY OPTIONS, INC. 1/14/2020		FY20 Initial Budget Revenue & Expense by Program				To 11/30/20		41.67%	
ITEM	REVENUE: FY20 INITIAL BUDGET	REVENUE: FY20 November-19	Y-T-D REVENUE	REVENUE: % OF BUDGET	EXPENSE: FY2020 REVISED BUDGET	EXPENSE: FY2020 November-19	Y-T-D EXPENSE	EXPENSE: % OF BUDGET	
CASE MANAGEMENT:									
CS MGMT(STATE)	22,420	2,044	30,020	133.9%	505,592	33,643	190,612	37.7%	
EI SVC COORDINATORS	95,241	0	0	0.0%					
CS MGMT(TCM)	353,500	23,709	126,409	35.8%					
PART C SVC COORD		0	0	#DIV/0!					
EARLY INTERV INS TRUST/SC	2,043	109	655	32.1%					
PASARR & DETERMINATIONS	2,098	263	788	37.5%					
WAIT-LIST	18,318	0	18,318	100.0%					
ASSESSMENTS	15,966	1,598	6,139	38.4%					
OTHER--CWA; CRISIS	1	0	456	45600.0%	0		186	#DIV/0!	
OTHER--SIDD, SISL, OTHER	7,500	0	0	0.0%	1,800		242	13.4%	
DEPRECIATION					471	39	195	41.4%	
7 SUBTOTAL CS MGMT	517,087	27,722	182,784	35.3%	507,863	33,682	191,235	37.7%	
TRANSPORTATION SVCS/SUPPORT:									
TRANS	310,100	22,625	126,552	40.8%	389,475	37,768	193,290	49.6%	
OTHER(Vehicle sales, Insurance)	0	0	1,171	#DIV/0!					
DEPRECIATION					37,598	3,133	15,665	41.7%	
SUBTOT TRANS(IN-HOUSE)	310,100	22,625	127,724	41.2%	427,073	40,901	208,955	48.9%	
SX PTS & HH TRANS PURCHASE SVCS					18,000	1,166	5,705	31.7%	
8 SUBTOTAL ALL TRANS	310,100	22,625	127,724	41.2%	445,073	42,067	214,660	48.2%	
ADMINISTRATION/SUPPORT:									
ADMIN	26,842	2,053	10,302	38.4%					
ADMIN FEE/QA; Ops	56,250	4,536	23,628	42.0%					
EI CONTRACT INDIRECT (10%)	20,685			0.0%					
BUSINESS OPERATIONS	1	0	220	22007.0%	478,999	36,103	195,745	40.9%	
MAINTENANCE					116,220	10,790	54,232	46.7%	
SAFETY	1	0	75	7500.0%	41,820	3,435	17,040	40.7%	
TRAINING					47,691	3,840	21,329	44.7%	
HR					150,644	8,525	52,730	35.0%	
I.T. SUPPORT					135,212	7,549	43,563	32.2%	
FUNDRAISING					23,800	187	6,313	26.5%	
DEPRECIATION					21,962	1,831	9,155	41.7%	
9 SUBTOTAL ADMIN/SUPPORT	103,779	6,588	34,225	33.0%	1,016,348	72,260	400,107	39.4%	

COMMUNITY OPTIONS, INC. 1/14/2020		FY20 Initial Budget Revenue & Expense by Program				To 11/30/20		41.67%	
ITEM	REVENUE: FY20 INITIAL BUDGET	REVENUE: FY20 November-19	Y-T-D REVENUE	REVENUE: % OF BUDGET	EXPENSE: FY2020 REVISED BUDGET	EXPENSE: FY2020 November-19	Y-T-D EXPENSE	EXPENSE: % OF BUDGET	
LOCAL & OTHER:									
CITIES & COUNTIES	17,500	0	12,500	71.4%					
IN-KIND		0	675			0	175		
STATE--CAPACITY BUILDING FUNDS	23,810	0	23,810	100.0%					
SECOND IMPRESSIONS-DONATED COMM.	3,500	0	0						
LOCAL-RESTRICTED	10,458	1,250	6,350	60.7%	15,000	77	77	0.5%	
INTEREST INCOME (inc cmu note)	8,422	317	3,414	40.5%					
OTHER(Court Restitution)									
OTHER (Proceeds asset sale)									
OTHER(Proceeds from Locust)									
OTHER (Plug)		620	0			(123)	(1,418)		
VAN LOGOS (RESTRICTED)	40,000	600	34,400	86.0%					
OPERATING PROJECTS					100,000	4,355	5,787	5.8%	
FUNDRAISING (UNRESTRICTED)	35,000	3,262	7,276	20.8%					
CAPITAL CAMPAIGN	0	0	0	#DIV/0!					
10 SUBTOTAL L & O	138,690	6,048	88,425	63.8%	115,000	4,309	4,621	4.0%	
11 TOTAL ALL PROGRAMS	8,489,442	619,531	3,488,547	41.1%	8,714,515	656,346	3,526,905	40.5%	
ADJUSTMENT				0	0	0	0	0	
12 TOTAL ALL PROGR, ADJ'D	8,489,442	619,531	3,488,547	41.1%	8,714,515	656,346	3,526,905	40.5%	
REV. BUDGET FISCAL YEAR COMPARATIVE **	8,489,442	619,531	3,488,547	41.1%					
EXP. BUDGET /FISCAL YEAR COMPARATIVE **	8,714,515	656,346	3,526,905	40.5%					
13 SURPLUS/(DEFICIT) BY YEARS	(225,073)	(36,815)	(38,358)	17.0%					

OPERATING PROJECTS--FY 2020

As of 11/30/2019

Department	G/L Code	Description	S=Safety H=High L=Low	DONE	Cost Estimate	Expended Cur Mth	Year-to-Date Expended	Balance	% Expended
645 Junction PCA	5401-72-020	645 S. JUNCTION--REPLACE REAR STEPS			\$ 900			\$ 900	0%
Admin	5401-40-000	Admin-Repair Split Rail Fence			\$ 400			\$ 400	0%
Aspen Crest	54xx-60-300	Roof over S. side shed water from basement area			\$ 10,200			\$ 10,200	0%
Bradford	54XX-72-020	BRADFORD--Painting--Remainder Upstairs			\$ 1,600			\$ 1,600	0%
Canyonview	54xx-75-110	Roof Repair			\$ 3,982		\$ 3,982	\$ -	100%
Canyonview	54xx-75-110	Window Replacement-18k/13.6k/8.8k bids			\$ 9,211		\$ 4,000	\$ 5,211	43%
Canyonview	54xx-75-110	Make trailer functional for use as PCA			???			???	???
Delta PCAs	54xx-72-030	Delta Duplex--Exterior painting			\$ 3,400			\$ 3,400	0%
Garnet Repairs	54xx-80-000	Upstairs sink, window, lights/fans, water, porch, etc.			\$ 2,900		\$ 1,432	\$ 1,468	49%
Glencoe GH	54xx-75-090	Front Yard Landscaping			\$ 800			\$ 800	0%
Glencoe GH	5407-75-090	Replace LR Carpet- Units 1-2-3			\$ 8,400			\$ 8,400	0%
Glencoe GH	5407-75-090	Repair bathroom remodel			???			???	???
Glencoe GH	5407-75-090	Install Heat Sensors/system testing-Inspection			\$ 1,000			???	???
Hillview	5XXX-75-080	Shade Structure--Fabric status unknown	H		???			???	???
Hillview	5XXX-75-080	Mop sink or equivalent	S		???	\$ 214	\$ 214	???	???
Ute GH	5402-75-120	Ute--Cover 1/2 wall for W/C protection			\$ 950			\$ 950	0%
Ute GH	54xx-75-120	Ute--Rails to rear patio	H		\$ 300			\$ 300	0%
Ute GH	5403-75-120	Ute-Rear step & patio concrete finish	H		\$ 4,200			\$ 4,200	0%
Total All		Total Operating Projects			\$ 48,243	\$ 214	\$ 9,628	\$ 37,829	

CAPITAL ITEMS--FY 2020

As of 11/30/2019

Department	G/L Code	Description	S=Safety H=High L=Low	DONE	Cost Estimate	Expended Cur Mth	Year-to-Date Expended	Balance	% Expended
Admin	5xxx-40-600	5 replacement PC systems	Postpone 'til FY21		\$ 5,500	-	-	\$ 5,500	0%
Admin	5xxx-40-600	Replacement Montrose Server 1			\$ 3,500	-	-	\$ 3,500	0%
Aspen Crest	5xxx-60-300	Replace Boiler System	S		\$ 6,032	-	6,032	\$ -	100%
Aspen Crest	5xxx-60-300	Lift for heavier wheelchairs	S		\$ 35,000	-	-	\$ 35,000	0%
Park Place	5xxx-60-600	Grade/gravel Parking Lot-N. of Building	S		\$ 16,935	-	-	\$ 16,935	0%
Park Place	5400-60-600	Gutter system north side	S		\$ 4,200	4,142	4,142	\$ 58	99%
Transportation	52xx-79-000	Hillview Focus			\$ 17,500			\$ 17,500	0%
Transportation	52xx-79-000	Delta PCA Ford Focus			\$ 17,500			\$ 17,500	0%
Transportation	52xx-79-000	Cascade 10-pass. Van			\$ 23,000			\$ 23,000	0%
Transportation	52xx-79-000	Local Match for 3 CDOT Vehicles	H		\$ 40,000			\$ 40,000	0%
Transportation	52xx-79-000	Heavy Duty Vehicle Lift for heavier vans			\$ 7,000			\$ 7,000	0%
Transportation	52xx-79-000	Maintenance Vehicle (Delta area/spare/snow removal)			\$ 6,500			\$ 6,500	0%
Transportation	52xx-79-000	Brake lathe for turning brake rotors			\$ 5,500			\$ 5,500	0%
Transportation	52xx-79-000	Auto AC recycling machine			\$ 4,000			\$ 4,000	0%
Transportation	52xx-79-000	Maintenance Van (replacement)			Completed FY19				
Transportation	52xx-79-000	Used Van--Unbudgeted but opportunity			Completed FY19				
Transportation	52xx-79-000	Tire Changing Equipment--Unbudgeted			Completed FY19				
Total All		Total Capital Projects			\$ 192,167	\$ 4,142	\$ 10,174	\$ 181,993	5%
Combined Cost Estimates/Expenditures					\$ 240,410	\$ 4,355	\$ 19,801	\$ 219,822	

Unbudgeted Items:

	Snow Plow Truck, Blade & Mount	5,000	2,500	\$ 2,500	50%
5400-72-020	Bradford Water Main Break	1,500			
5400-72-020	Bradford Furnace Replacement	2,500			
	Vista View Sewer Repair	20,000			
Grand Totals	Budgeted for All Expenditures	269,410	4,355	22,301	222,322