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Providing Services to Persons
With Intellectual and Developmental Disabilities



### BOARD MEETING MINUTES March 9, 2021

Present:

Absences:

Darcy Arnold

Mary Turner via Zoom

Mary West

Carolyn Rettig

David Lane

Dr. Lou Dwyer

Julie Hilmes

Mike Schottelkotte via Zoom

Trevor Harrison

David Kienholz

**Staff Present:** 

Tom Turner

Steve Dahlman

Kevin Sowder via Zoom

Chris McDonald

Holly Tea via Zoom

Aimee Pruitt

- I. Call to Order: Meeting called to order at 6:32 pm by President Darcy Arnold.

  Darcy announced that at the end of the regular Board meeting we will be going into Executive Session.
- II. Absences: See above
- III. Minutes Review. Motion by Trevor Harrison and seconded by Dr. Lou Dwyer to approve minutes from the February meeting. All in favor, motion carried.
- IV. Public Comment:
  - A. Board Emails: Darcy reminded everyone to check your COI emails.
- V. Executive Director's Report: Tom thanked Darcy for supplying supper and Carolyn for the wonderful cookies. As you are all aware, Jim Womeldorf will be retiring at the end of March. Jennifer Pelligra has accepted the position and will start 03/15 so she can work with Jim for a bit to get a feel for the job.
  - Mountainfilm was held 02/19-02/21, quite a few people attended this year, it went well. There were 220 tickets purchased and \$4750 was raised, meaning our part of the donations was \$2375. This is pretty comparable to what is normally raised at the large event held at the Pavilion, with about one tenth of the work. It will be interesting to see if Mountainfilm will continue to be a virtual event for us. At the Pavilion, the seating is limited, opposed to online where the sky is the limit as to how big the event could become. Tom was incredibly happy with the turnout and with how smoothly things ran, there weren't a lot of technical difficulties. Jim W. would still be willing to help with Mountainfilm after he retires.

- The CDC released some new guidelines so we're keeping an eye out to see if the State will be loosening things up.
- Park Place had their third vaccination clinic today (03/09), Hillview will have their second clinic on 03/11, and Aspen Crest will have their first clinic on 03/15.
- Our vaccinated totals are 47 in Montrose and 35 in Delta. We've been encouraging
  people to get vaccinated without being pushy. We have also offered employees a
  "free" vacation day after their second shot as an incentive.
- HCPFs supplemental bill regarding the 27.4% rate increase has passed both houses and is sitting on the Governor's desk, hopefully within the next week we should have more information. Once it passes it will just be a matter of figuring out how to access it.
- The Medicaid general provider rate increase is still going through the long bill, it will be the end of May or early June before the bill passes. The next revenue forecast should be available Friday, March 19.
- Tom received the 73 pages of the CM Redesign Bill (HB-1187) last week and is still
  working through the details. Another bill of interest is the PUC/NEMT Bill (HB1206). Senator Coram is the Senate sponsor on this bill.
- At our 47<sup>th</sup> Annual Meeting (October 2019) Christiano Sosa, Executive Director of the Arc of Colorado, was the key-note speaker. Mr. Sosa spoke a bit about efforts to eliminate sub-minimum wage. For decades, the IRS 14C certificate allowed agencies like ours to conduct time-studies of people's work "levels" and productivity and to adjust pay accordingly. Senate Bill 039 has been introduced which proposes to eliminate sub minimum wage over the course of several years. There is a section written into the Bill to help agencies like ours continue to keep the people we serve employed.
- The issue of Rural attrition has hit home pretty hard this fiscal year for COI, we have sadly lost 4 clients since September 2020.

#### VI. Committee Reports

- A. Finance/Audit Committee: Steve presented the financial report for January 2021. The bottom line for January was an \$11K loss. Holly billed the first month (January) with the 8% increase on Group Home rates and the 10% increase in Day Hab., SLS, and Transportation rates, it will help a bit. Steve shared a spreadsheet that showed the impact of the rate increases, Governor Polis' Executive Order will generate about \$70K and the 27.4% increase will bring in about \$300K, it will have a significant impact when it goes into effect.
  - In January \$85K in cash went out to cover the new van from C-DOT, it will be reimbursed.
  - There are still quite a few open positions, so employee cost is down but we're not providing services to our full capacity so we're trying to maintain a semblance of balance.
  - Residential is going to be impacted soon by the loss of 4 of our clients.
  - Due to the COVID outbreak at Hillview, we went from 8 staff to 2, we had to pay double time to staff that home for 3 weeks.
  - David Kienholz motioned to approve the financial statement for January 2021, as presented, seconded by David Lane. All in favor, motion carried.
- B. PR/Fund-Raising Committee: Thank you notes to our sponsors for the new vans, will be going out in the next couple weeks. Lori got 4 grants written today, she believes that a lot of sponsors will come back so we need to be courting our contacts tactfully.
- C. Search Committee: Two candidates surged to the forefront of the application process; both have worked within the IDD community. The first candidate will be here on

- March 22. This will be a long day of touring the agency with Chris M. and Darcy getting to meet some of the staff and clients followed by a dinner/Q&A session at Park Place with the Board. The second candidate will run this same gamut on March 25<sup>th</sup>. A special Board meeting will be held on March 30<sup>th</sup> at 7 pm, to further discuss both candidates. The meeting will be held in person at Park Place and the Program Directors will be invited. Remote attendance will also be available. Tomorrow (03/10) the Search Committee will be meeting with Michael Santo to go over some employment contract language. We are hoping to have a deal made with one of the candidates by the April 13<sup>th</sup> Board meeting. Chris M. and Darcy were given a round of applause for their hard work with the Search Committee.
- D. Nominating Committee: Mike Schottelkotte nominated Traci Davis for Board membership and motioned for a vote, seconded by Mary Turner. All in favor, motion carried. Welcome to the Board Traci.
- VII. Old Business: None.
- VIII. New Business: None.
- IX. Announcements: None.
- X. Adjournment: At 8:00PM Michael Schottelkotte moved; David Lane seconded a motion to move into executive session to discuss a personnel matter related to employee compensation. All Board Members present at the regular session, except for Julie Hilmes, remained for the Executive Session.
  - It was moved by Michael Schottelkotte and seconded by David Kienholz to return to Regular Session at 8:26PM. All Board Members present at the beginning of the executive session were still present at the end. The entirety of the executive session pertained to the personnel matter regarding employee compensation. Motion passed.

Motion to adjourn put forth by Mike Schottelkotte. Meeting was adjourned at 8:27 PM.

Respectfully submitted, Aimee Pruitt

# A couple of 'lesser' March holidays

Although St. Patrick's Day gets most of the attention, there are a couple of lesser-known March holidays important to us at Community Options. One such holiday is World Down Syndrome Day on March 21. This date is symbolic given that people with Down Syndrome have three sets of the 21st chromosome, rather than two. There are approximately 400,000 people with down syndrome in the U.S., and about 6 million worldwide. They are our friends, neighbors, and family members, so please join us as we celebrate their roles in our lives and communities.

Another such holiday is National Employee Appreciation Day, which has been celebrated on the first Friday in March since 1995. Employee recognition is a big deal at our agency, especially after being in the throes of a pandemic for a year. Our nearly 200 employees do critical and often heroic work every day, and that has been even more true this past year. I want them to know they are greatly appreciated every day, not just one day in March.



### Community Options Ink

By Tom Turner

staff who help everyone stay healthy, which of course has been our primary focus this year. Gratefully, we've been highly successful.

We employ early intervention staff who assist families with infants or toddlers with delays or disabilities. We provide support, encouragement and information regarding activities to help their child develop to his or her fullest potential. Our family support staff provide a wide range of supports to families.

Our maintenance department employees purchase, maintain and repair vehicles, oversee and execute construction projects and repairs, move offices and residences, plow snow, unplug toilets and countless other non-glamorous but essential tasks.

In a large, complex agency like ours, our employees perform a huge range of duties that are all essential to providing services and supports 24/7/365 to people with disabilities. We employ direct support professionals who feed, bathe and dress people who require that level of support. For people with less intense needs, we help them find and keep community jobs; buy groceries and manage their money; go on outings and connect with their communities; and learn new things and explore new interests. We employ people who operate our Second Impressions Consignment Store, as well as nurses and medical support

Our case managers and service coordinators help people with service eligibility and enrollment, develop and monitor annual service plans, and provide on-going advocacy and support. Our office and administrative employees handle payroll and pay the bills, oversee business operations, handle HR issues and billing to the state and other funders, and perhaps most difficult of all: help a whole bunch of human service workers wrangle computers!

Please join us in celebrating all these important people.

Tom Turner is the executive director of Community Options.

MARCH 2021

#### Community Options, Inc. FY21 FINANCE REPORT AS OF 1/31/2021 3/9/2021



#### Reports attached:

- 1. Balance Sheet/Working Capital Report
- 2. Revenue and Expense Statement

#### Summary:

Admin

#### REVENUES

Actual revenue to budget is at 65.4% but if you remove the PPP revenue we would come in at 52.4% of budget; short by nearly 6%. Jan21 sees the first month of the additional Medicaid rates on GRSS and Day/SLS/Trans. Residential revenue is coming in at 57.9% with resource attrition starting to mainifest itself. Day/ SLS and Trans are coming in at 38.3% and 32.1% respectively.

#### EXPENSES

-4.91%

-2.56%

Agency-wide expenses are just over a 4.5% savings coming in at 53.6%. All programs are under budget except for residential. It is slightly over at 59.3%. Overtime and double-time due to Covid-related scheduling are primarily the cause.

ĺ	Working Capital as of 1/31/21							
		Current	7/1/2020	N	let Change	Decrease of	\$ (68,953) from last month.	
	_	Month	Balance	fı	rom 7/1/20			
	•	\$ 2,081,008	\$ 451,532	\$	1,629,476			

Balance Sheet as of 1/31/21			
	Current	7/1/2020	Net % Change
_	Month	Ratio	from 7/1/20
Current Ratio	3.109	1.162	167.51%
Curr Assets/All Liabilities	1.274	0.927	37.40%

Capital/Ops Projects:	\$	- Current Month	Pay total cost of sceond CDOT van. Will eventually be reimbursed for 80%
	\$ 12	21,701 Year-to-Date	Two CDOT vehicles are entire expenditures for the fiscal year.

	•			
Revenue to 1/31/2021	Actual	Budget	+/-	
Agency	65.41%	58.33%	7.08%	
Agency w/o Children's Svc	67.43%	58.33%	9.10%	
Comparative Expense Revie	ew as of 1/31/2021	1		
Expenses:	Current Month	Last Month	Cur Mth/Last Yr	
	over/(under)	over/(under)	over/(under)	Comment-See Summary
Agency	-4.74%	-3.82%	-0.53%	
Agency w/o Children's	-4.74%	-3.82%	-0.49%	
Children's Svc's	-16.09%	-13.18%	-1.10%	
Day/SLS Program Svc's	-12.53%	-10.36%	-2.25%	
Residential Svc's	0.95%	0.61%	1.30%	
Adult Services	-3.35%	-2.90%	0.10%	
Case Mgmt.	-2.39%	-2.10%	-6.69%	
Transportation Svc's	-12.11%	-9.93%	9.37%	

0.37%



#### COMMUNITY OPTIONS, INC.--BALANCE SHEET & WORKING CAPITAL REPORT FY21 PERIOD ENDING 1/31/2021 (58.3% OF FY21) 3/9/2021

ASSETS:	1/31/2021		12/31/2020		11/30/2020		6/30/2020		6/30/2019		6/30/2018	
Current Assets	1/01/2021		12/01/2020		11/00/2020		0/00/2020		0/00/2013		0/00/2010	
Operating Cash Accts Cash Held in Trust Prepaid Expenses Medicaid A/R State A/R Misc. A/R (Spec Nds, VR, Gen'l) Voc Trade A/R Client A/R	\$2,105,870 \$ 171,384 \$ 81,860 \$ 497,906 \$ 78,986 \$ 119,890 \$ 1,726 \$ 9,911		\$2,216,855 \$ 161,650 \$ 81,700 \$ 477,326 \$ 84,563 \$ 109,819 \$ 2,651 \$ 9,923		\$ 2,319,902 \$ 120,654 \$ 81,540 \$ 451,720 \$ 52,959 \$ 120,853 \$ 2,740 \$ 9,058		\$ 2,157,846 \$ 199,748 \$ 39,116 \$ 590,569 \$ 54,620 \$ 178,547 \$ 2,775 \$ 9,100		\$ 1,069,872 \$ 63,912 \$ 37,232 \$ 532,669 \$ 192,542 \$ 7,793 \$ 4,710 \$ 9,548		\$ 706,828 \$ 772,149 \$ 114,115 \$ 497,328 \$ 168,289 \$ 24,143 \$ 4,704 \$ 7,210	
Total Current Assets *	,	\$ 3,067,533		\$ 3,144,487	<u> </u>	\$ 3,159,426		_ \$ 3,232,321		\$ 1,918,278	,	\$ 2,294,766
Notes Receivable	\$ 43,181		\$ 43,558	\$ 43,558	\$ 43,967		\$ 46,001		\$ 147,884		\$ 207,729	\$ 207,729
Assets held for sale Fixed Assets Office Eqmt Trans Eqmt Land Bldgs & Imprvmts Program Eqmt Cur. Yr. Capital & Work In Progress	\$ 5,928 \$ 212,515 \$ 604,605 \$2,146,806 \$ 17,845 \$ 118,427	\$ 875,000	\$ 6,631 \$ 215,523 \$ 604,605 \$2,166,153 \$ 18,321 \$ 42,142	\$ 875,000	\$ 7,334 \$ 218,531 \$ 604,605 \$ 2,185,500 \$ 18,797 \$ 42,142	\$ 1,087,471	\$ 10,849 \$ 233,571 \$ 604,605 \$ 2,282,235 \$ 21,177 \$ -	\$ 1,087,471		\$ 1,087,471	\$ 5,448 \$ 62,817 \$ 629,626 \$ 2,259,162 \$ 12,210 \$ 455,774	\$ 1,087,471
Total Fixed Assets		\$ 3,106,126		\$ 3,053,375		\$ 3,076,909		\$ 3,152,437		\$ 3,202,038		\$ 3,425,037
TOTAL ASSETS		\$ 7,091,840		\$ 7,116,420		\$ 7,367,773		\$ 7,518,230		\$ 6,355,671		\$ 7,015,003
LIABILITIES & FUND BALANCES: Liabilities Current Liabilities* Long Term Liabilities	\$ 986,525 \$1,422,110		\$ 994,526 \$1,427,394		\$ 2,034,211 \$ 1,392,686	-	\$ 2,780,789 \$ 706,362	! _	\$ 1,649,834 \$ 876,287		\$ 1,025,978 \$ 1,812,285	
Total Liabilities		\$ 2,408,635		\$ 2,421,920		\$ 3,426,897		\$ 3,487,151		\$ 2,526,121		\$ 2,838,263
Fund Balance Net Income	\$3,777,867 <b>\$ 905,341</b>		\$3,777,867 <b>\$ 905,340</b>		\$ 4,031,080 <b>\$ (90,203</b> )	l	\$ 3,876,594 <b>\$ 154,485</b>		\$ 4,176,740 <b>\$ (347,189)</b>		\$ 4,587,774 <b>\$ (411,034)</b>	
Total Fund Bal & Net Income		\$ 4,683,208		\$ 4,683,207		\$ 3,940,877		\$ 4,031,079		\$ 3,829,551		\$ 4,176,740
TOTAL LIABILITIES & FUND BALANCE		\$ 7,091,840		\$ 7,105,130		\$ 7,367,773		\$ 7,518,230		\$ 6,355,672		\$ 7,015,004
	1		I.		<u> </u>				1		1	
	1/31/2021		12/1/3120		11/30/2020		6/30/2020		6/30/2019		6/30/2018	
*WORKING CAPITAL BALANCE Change:	1/31/2021	2,081,008	12/1/3120	2,149,961	11/30/2020	1,125,215	0/30/2020	451,532		268,444	0/30/2010	1,268,788
From Previous Month		(68,953)		1,024,746		123,029	1					
FY to Date:	1	4.000 (==		1.000 (55		070.555		400		(4.000.0:::		<b>"DEE!</b>
(Balance at 7/1/20)= \$ 451,532	4	1,629,476 (from 7/1/20)		1,698,429 (from 7/1/20)		673,683 (from 7/1/20)		183,088 (from 7/1/19)	-	(1,000,344) (from 7/1/18)		#REF! (from 7/1/17)
	I	(110111 111120)	<u> </u>	(110111 11 1120)		(110111 11 1120)		(110111 77 17 10)		(110111 17 17 10)		(1131117777777)

### FY21 Initial Budget-- Revenue & Expense by Program As of 1/31/2021

58.33%

		AS OT 1/31/20	14 1			-			
	REVENUE:	REVENUE:	REVEN	JE:	REVENUE:	EXPENSE:	EXPENSE:	EXPENSE:	EXPENSES:
ITEM	FY21	FY21	FY21		ACT>BUD	FY2021	FY2021	FY2021	ACTUAL21/ BUD21
	INITIAL BUDGET	ACTUAL MONTH	ACTUAL Y	-T-D	%% CHANGE	INITIAL BUDGET	ACTUAL MONTH	ACTUAL Y-T-D	%% CHANGE
TOTAL ALL PROGRAMS	8,060,439	592,912	5,272	,481	65%	8,148,919	604,208	4,367,141	53.6%
Without Children & Family:									
REVENUE BUDGET / MONTH / YTD	\$ 7,486,145	575,396	\$ 5,047	,935					
EXPENSE BUDGET MONTH / YTD	\$ 7,633,691	576,274	\$ 4,149	,512					
SURPLUS/(DEFICIT) BUDGET / MONTH / YTD	\$ (147,546)	(878)	\$ 898	,423					
CHILDREN/FAMILY SVCS:									
EARLY INTERVENTION UNICORN	140,607	5,855	43	,088	30.6%	173,239	10,352	88,542	51.1%
EARLY INTRVNTN CONTRACT DIRECT	41,553	-	43	,395	104.4%	25,000	0	0	0.0%
MEDICAID EI	0	-		0	#DIV/0!	0	0	0	#DIV/0!
EARLY INTERV INS TRUST	12,550	-	3	,250	25.9%	9,885	160	460	4.7%
EARLY INTERV INS TRUST/BROKER	2,134	-		553	25.9%	0	2,980	2,980	#DIV/0!
SUBTOTAL E/I	196,844	5,855	90	,286	45.9%	208,124	13,492	91,982	44.2%
FSS PROGRAM:									
DIRECT FAMILY	113,793	5,381	48	,297	42.4%	113,793	3,571	51,868	45.6%
PROGRAM MSO,C/M	112,342	4,761	33	,928	30.2%	58,162	4,761	33,928	58.3%
SUBTOTAL FSSP	226,135	10,142	82	,225	36.4%	171,955	8,332	85,796	49.9%
CHILDRENS' EXTENSIVE SUP(CES)	79,157	1,519	8	,640	10.9%	79,157	1,596	8,416	10.6%
SUBT CHILD/FAMILY SVCS	502,135	17,516	181	,151	36.1%	459,236	23,420	186,194	1
PROGRAM ADMIN/OTHER:									
EARLY INTER-ADMIN CONTRACT	72,159	0	43	,395	60.1%	55,678	4,511	31,414	56.4%
DEPRECIATION						314	3	21	6.7%
SUBT PROGRAM ADMIN/OTHER	72,159	0	43	,395	60.1%	55,992	4,514	31,435	56.1%
SUBTOTAL CHILD/FAMILY SVCS	574,294	17515.51	224	,546	39.1%	515,228	27,934	217,629	42.2%

## FY21 Initial Budget-- Revenue & Expense by Program As of 1/31/2021

58.33%

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	REVENUE:	REVENUE:	REVENUE:	REVENUE:	EXPENSE:	EXPENSE:	EXPENSE:	EXPENSES:	
ITEM	FY21	FY21	FY21	ACT>BUD	FY2021	FY2021	FY2021	ACTUAL21/ BUD21	
	INITIAL BUDGET	ACTUAL MONTH	ACTUAL Y-T-D	%% CHANGE	INITIAL BUDGET	ACTUAL MONTH	ACTUAL Y-T-D	%% CHANGE	
DAY/SLS PROGRAM:								_	
MEDICAID DAY SVCS	992.886	61,849	447,288	45.0%					
MED SUPPORTED LVG SVCS	663,648	34,413	226,593	34.1%					
	,		,						
STATE SUPPORTED LVG SVCS	91,618	5,559	9,398	10.3%					
OBSS SVCS	14,330	68	586	4.1%					
MONTROSE PROD REV	12,016	-	3,120	26.0%					
DELTA/ASPEN CREST PROD REV	4,979	270	2,095	42.1%	334,270	14,804	123,505	36.9%	
JOB COACH	14,632	-	688	4.7%					
SCHOOL DAY	5,722	-	9,813	171.5%					
SECOND IMPRESSIONS	74,651	3,174	22,253	29.8%	147,485	5,517	41,567	28.2%	
PARK PLACE					382,275	25,151	185,232	48.5%	
PARK PLACE SE					173,459	9,296	80,139	46.2%	
ASPEN CREST SE					26,946	104	6,427	23.9%	
DAY PRIVATE PAY	12,653	-	1,200	9.5%	0	0	0	0.0%	
PARK PLACE DEPRECIATION					102,000	8,324	58,268	57.1%	
DELTA/ASPEN CREST DEPRECIATION					22,710	1,955	13,685	60.3%	
MONTROSE ADMIN					236,311	17,131	125,466	53.1%	
DELTA/ASPEN CREST ADMIN					112,990	9,390	55,991	49.6%	
SUBT DAY/SLS PROGRAM SVCS	1,887,135	105,332	723,032	38.3%	1,538,446	91,672	690,280	44.9%	
SLS PERSONAL CARE/ SUPPORT:									
MED SLS PERS CARE/SUPPORT					163,669	15,193	110,238	67.4%	
ST SLS PERS CARE/SUPPORT					96,380	3,944	23,232	24.1%	
SUBT SLS PERS CARE/SUPPORT:					260,049	19,137	133,470	51.3%	
SUBT DAY/SLS PROGRAM:	1,887,135	105,332	723,032	38.3%	1,798,495	110,809	823,750	45.8%	

## FY21 Initial Budget-- Revenue & Expense by Program As of 1/31/2021

58.33%

		710 01 1/01/20	<u> </u>					
	REVENUE:	REVENUE:	REVENUE:	REVENUE:	EXPENSE:	EXPENSE:	EXPENSE:	EXPENSES:
ITEM	FY21	FY21	FY21	ACT>BUD	FY2021	FY2021	FY2021	ACTUAL21/ BUD21
	INITIAL BUDGET	ACTUAL MONTH	ACTUAL Y-T-D	%% CHANGE	INITIAL BUDGET	ACTUAL MONTH	ACTUAL Y-T-D	%% CHANGE
DECIDENTIAL DROCDAM.								
RESIDENTIAL PROGRAM:								
MEDICAID RESIDENTIAL SVCS	077.004	0.4.700	205 222	50.00/	004.470	20.704	044 570	<b>=0.0</b> %
VISTA VIEW GH	377,694	34,788	225,832	59.8%	361,170	33,761	211,573	58.6%
CASCADE GH	353,537	32,890	208,851	59.1%	309,521	27,873	181,717	58.7%
HILLVIEW GH	539,238	42,393	317,759	58.9%	523,438	59,518	330,213	63.1%
GLENCOE GHCLOSED OCT20	87,417	-	90,731	103.8%	79,470	1,902	100,631	126.6%
CANYONVIEW GH	443,506	46,313	279,070	62.9%	421,394	38,211	249,491	59.2%
UTE HOUSE GH	509,225	44,191	276,132	54.2%	434,659	40,610	281,454	64.8%
SUBTOTAL GRP HMS	2,310,616	200,574	1,398,376	60.5%	2,129,652	201,875	1,355,079	63.6%
MONTROSE PCA BILLING	197,277	16,708	115,881	58.7%	269,786	20,304	139,484	51.7%
DELTA PCA BILLING	318,536	28,955	198,470	62.3%	247,498	20,202	142,112	57.4%
HOST HOME SVCS	1,118,013	86,793	577,207	51.6%	647,640	59,973	388,368	60.0%
HOST HM ADMIN					69,321	406	30,849	44.5%
SUBT PCA/HH	1,633,827	132,456	891,557	54.6%	1,234,245	100,885	700,813	56.8%
ALL REIMBURSED MEDICAL	20,000	137	2,150	10.7%				
HUD	10,000	886	6,202	62.0%				
CLIENT R/B	680,400	55,300	394,791	58.0%				
SUBT RESID PROGRAM	4,654,843	389,354	2,693,075	57.9%	3,363,897	302,760	2,055,892	61.1%
CONTRACT SERVICES								
OHCDS (Prof Svc)					15,000	429	2,711	18.1%
SUBT CONTRACT SERVICES					15,000	429	2,711	18.1%
PROGRAM ADMIN/OTHER:								
RESID ADMIN/SUPPORT					82,136	2,637	36,783	44.8%
MONTROSE MEDICAL SUPPORTS					179,476	12,809	85,333	47.5%
DELTA MEDICAL SUPPORTS					89,158	5,502	32,197	36.1%
OTHER(Clt Vacation Clearing)	0	0	0	0.0%	976	0	0	0.0%
RESID DEPRECIATION					102,000	8,466	59,262	58.1%
SUBT PROGRAM ADMIN/OTHER:	0	0	0	0.0%	453,746	29,414	213,575	47.1%
SUBT RESIDENTIAL PROGRAM:	4,654,843	389,354	2,693,075	57.9%	3,832,643	332,603	2,272,178	59.3%
SUBTOTAL ADULT SVCS:	6,541,978	494,686	3,416,107	52.2%	5,631,138	443,412	3,095,928	55.0%

## FY21 Initial Budget-- Revenue & Expense by Program As of 1/31/2021

58.33%

					-			
ITEM	REVENUE: FY21 INITIAL BUDGET	REVENUE: FY21 ACTUAL MONTH	REVENUE: FY21 ACTUAL Y-T-D	REVENUE: ACT>BUD %% CHANGE	EXPENSE: FY2021 INITIAL BUDGET	EXPENSE: FY2021 ACTUAL MONTH	EXPENSE: FY2021 ACTUAL Y-T-D	EXPENSES: ACTUAL21/ BUD21 %% CHANGE
								_
CASE MANAGEMENT:								
ADULT C/M								
TCM-ADULTS	316,711	30,947	207,330	65.5%	337,128	28,504	196,136	58.2%
CHILDREN'S SVC COORDINATION				-				
CS MGMT(STATE)	15,011	5,961	36,716	244.6%				
EI SVC COORDINATORS	61,561	-	37,340	60.7%	104,732	7,219	52,350	50.0%
CM ADMIN FEES (New 7/20)	104,027	-	-	0.0%				
EARLY INTERV INS TRUST/SC	5,388	-	655	12.2%				
TCM-EARLY INTERVENTION	42,000	2,226	15,714	37.4%				
OTHERDRAWER FUND	0	-	-	#DIV/0!	1,800	0	0	0.0%
DEPRECIATION					500	0	0	0.0%
SUBTOTAL CS MGMT	544,698	39,135	297,755	54.7%	444,160	35,723	248,486	55.9%
TRANSPORTATION SVCS/SUPPORT:								
TRANS	191,757	10,754	61,378	32.0%	426,522	29,794	191,024	44.8%
OTHER(Vehicle sales, Insurance)	0	-	170	#DIV/0!				
DEPRECIATION					50,000	3,076	21,532	43.1%
SUBTOT TRANS(IN-HOUSE)	191,757	10,754	61,548	32.1%	476,522	32,870	212,556	44.6%
HH TRANS PURCHASE SVCS					18,000	2,956	16,053	89.2%
SUBTOTAL ALL TRANSPORTATION	191,757	10,754	61,548	32.1%	494,522	35,826	228,609	46.2%

## FY21 Initial Budget-- Revenue & Expense by Program As of 1/31/2021

58.33%

AS 01 1/31/2021									
	REVENUE:	REVENUE:	REVENUE:	REVENUE:	EXPENSE:	EXPENSE:	EXPENSE:	EXPENSES:	
ITEM	FY21	FY21	FY21	ACT>BUD	FY2021	FY2021	FY2021	ACTUAL21/ BUD21	
	INITIAL BUDGET	ACTUAL MONTH	ACTUAL Y-T-D	%% CHANGE	INITIAL BUDGET	ACTUAL MONTH	ACTUAL Y-T-D	%% CHANGE	
ADMINISTRATION/SUPPORT:									
SGF & ADMIN PAYMENTS	52,064	1,113	16,431	31.6%					
CCB ADMIN PAYMENTS	56,421	-	-	0.0%					
EI CONTRACT INDIRECT (10%)	17,527	-	12,413	70.8%					
BUSINESS OPERATIONS	0	9,362	29,733	#DIV/0!	472,358	20,650	241,859	51.2%	
MAINTENANCE					106,102	9,477	73,411	69.2%	
SAFETY	0	-	-	#DIV/0!	32,719	2,724	18,631	56.9%	
TRAINING					43,206	1,681	16,505	38.2%	
HR		-		#DIV/0!	167,973	11,231	91,797	54.6%	
I.T. SUPPORT					140,714	11,209	73,083	51.9%	
FUNDRAISING		-		#DIV/0!	23,800	1,647	11,689	49.1%	
DEPRECIATION					22,000	1,710	11,970	54.4%	
SUBTOTAL ADMIN/SUPPORT	126,012	10,475	58,576	46.5%	1,008,872	60,329	538,945	53.4%	
LOCAL & OTHER:									
CITIES & COUNTIES	16,500	0	0	0.0%					
IN-KIND	5,000	-	4,050	81.0%		0	4,050	#DIV/0!	
PAYROLL PROTECTION PLAN	0	-	1,048,000	#DIV/0!					
LOCAL-RESTRICTED	10,000	1,000	33,696	337.0%		1,275	32,792	#DIV/0!	
INTEREST INCOME (inc cmu note)	2,700	239	1,518	56.2%					
VAN LOGOS (RESTRICTED)	20,000	1,500	47,854	239.3%					
OTHER (Plug)		0	3,422			(291)	(2,572)	)	
OPERATING PROJECTS					55,000	0	3,274	6.0%	
FUNDRAISING (UNRESTRICTED)	25,000	15,108	72,909	291.6%					
CAPITAL CAMPAIGN	2,500	2500	2,500	100.0%					
SUBTOTAL LOCAL & OTHER	81,700	20,347	1,213,949	1485.9%	55,000	984	37,544	68.3%	
TOTAL ALL PROGRAMS	8,060,439	592,912	5,272,481	65.4%	8,148,919	604,208	4,367,141	53.6%	
TOTAL ALL PROGR, ADJ'D	8,060,439	592,912	5,272,481	65.4%	8,148,919	604,208	4,367,141	53.6%	

cc	MMC	UNITY		DNG.	INC
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## FY21 Initial Budget-- Revenue & Expense by Program As of 1/31/2021

		AS 01 1/31/20	121					_
	REVENUE:	REVENUE:	REVENUE:	REVENUE:	EXPENSE:	EXPENSE:	EXPENSE:	EXPENSES:
ITEM	FY21	FY21	FY21	ACT>BUD	FY2021	FY2021	FY2021	ACTUAL21/ BUD21
	INITIAL BUDGET	ACTUAL MONTH	ACTUAL Y-T-D	%% CHANGE	INITIAL BUDGET	ACTUAL MONTH	ACTUAL Y-T-D	%% CHANGE
	REVENUE:	REVENUE:	REVENUE:	REVENUE:				
	REVENUE.	REVENUE.	REVENUE.	REVENUE.				
ITEM	FY21	FY21	FY21	ACT>BUD				
	INITIAL BUDGET	ACTUAL MONTH	ACTUAL Y-T-D	%				
REVENUE BUDGET TO ACTUAL COMPARATIVE	8,060,439	592,912	5,272,481	65.4%				
EXPENSE BUDGET TO ACTUAL COMPARATIVE	8,148,919	604,208	4,367,141	53.6%				
SURPLUS/(DEFICIT)	(88,480)	(11,296)	905,340	1023.2%				

58.33%

### **OPERATING PROJECTS--FY 2021**

3/9/2021

G/L Code	Description	PRIORITY	FY21 Budget		Expended Cur Mth	Year-to- Date Expended		Balance		% Expended
5401-40-000	Admin-Repair Split Rail Fence	Ī	\$	500				\$	500	0%
80-000	Exterior work, roof, siding, paint, porch			?						
xxxx-72-030	Delta DuplexExterior painting			?						
5400-60-600	Architect Drawing		\$	1	\$ -	\$	2,909	\$	(2,908)	290900%
5402-72-020	Bradford PaintingRemainder Upstairs		\$	500				\$	500	0%
54xx-72-020	Bradford Deck Refinished		\$	600				\$	600	0%
54xx-75-070	Cascade Apt. #1 interior painting		\$	300				\$	300	0%
54xx-75-070	Cascade North BuildingRoof Replaced		\$	12,000				\$	12,000	0%
54xx-75-080	Hillview Rear patio covering		\$	2,700				\$	2,700	0%
5402-75-120	Ute Cover 1/2 wall for W/C protection		\$	950				\$	950	0%
5403-75-120	Ute-Rear step & patio concrete finish Need new est.			?						
xxxx-75-120	UteRails to rear patio		\$	1,500				\$	1,500	0%
60-600	Park Place-Concrete slab re-finish Need estimate			?						
72-020	Facia Juniper Junction	Υ	\$	400				\$	400	0%
75-080	Bathroom at Hillview	Υ	\$	1		\$	365	\$	(364)	36545%
75-090	Repairs (Fence, landscaping, bathroom, flooring, etc.)	Υ	\$	10,000				\$	10,000	0%
60-320	Storm drain and gutters; Need complete estimate		\$	4,500				\$	4,500	0%
Total All	Total Operating Projects Budgeted		\$	33,952	\$ -	\$	3,274	\$	16,142	

### **CAPITAL ITEMS--FY 2021**

3/9/2021

G/L Code	Description	PRIORITY	F	Y21 Budget	xpended Cur Mth	Year-to- Date xpended	ı	Balance	% Expended
5xxx-40-600	Terminal Server Replacement		\$	3,800			\$	3,800	0%
5xxx-40-600	CM Laptops	У	\$	6,000			\$	6,000	0%
52xx-79-000	Maintenance Lift for New Vans		\$	5,000			\$	5,000	0%
52xx-79-000	CDOT 2 vans	Y	\$	24,000	\$ 76,285	\$ 118,427	\$	(94,427)	493%
Total All	Total Capital Budgeted		\$	38,800	\$ 76,285	\$ 118,427	\$	(79,627)	305%

Grand Total 76,285 121,701