



BOARD MEETING MINUTES

April 14, 2020

Present:

Darcy Arnold
Mary Turner
Mary West
Carolyn Rettig
David Lane
Dr. Lou Dwyer
Julie Hilmes (6:48 pm)
Mike Schottelkotte
Trevor Harrison

Absences:

David Kienholz

Staff Present:

Tom Turner
Steve Dahlman
Kevin Sowder
Aimee Pruitt

Guest:

Lori Sharp

- I. Call to Order: Meeting called to order at 6:32 pm by President Darcy Arnold.
- II. Absences: See above
- III. Minutes Review. Motion by Trevor Harrison and seconded by Mary Turner to approve minutes from March meeting. Motion carried.
- IV. Public Comment:
 - A. Board Emails: Darcy reminded everyone to check your COI emails.
- V. Executive Director's Report: Tom opened with his article from the Daily Press, which was originally going to be about the progress being made to end the waiting list for services, but ended up being about COVID-19 and some of the safety precautions COI is taking.
 - A. HCPF has a \$20 million revenue loss for the current fiscal year and are predicting almost a \$2 billion loss next year statewide. We will be closely monitoring this situation for potential rate cuts and other budgetary impacts.
 - B. There was a noteworthy article in a recent special edition of the Daily Press. The article featured an interview with Ross Turner, who spoke about COI. Tom would like to thank Mr. Turner for the recognition. COI was also mentioned in several other articles.
 - C. No cases of COVID among the clients and staff at COI thus far. Kudos to staff for helping keep everything sanitized, helping to keep clients healthy, and everything running as smoothly as possible. The CPR team continue to meet daily through this week, starting next week they will meet on Monday, Wednesday, and Thursday. The Day Program was closed on March 18th and Second Impressions was closed on March 23rd. There are still webinars almost every day, mostly HR and Admin related. We are

trying to understand and navigate the implications and interactions between multiple pieces of federal and state legislation.

D. On Wednesday April 22nd Tom, Steve, and Elaine have a phone meeting regarding CFCM.

E. Tom reiterated how thankful we are for the way staff is handling everything during this pandemic. Dr. Dwyer stated he thinks its commendable that our staff and clients are in such close quarters, especially with the stay at home order, and there hasn't been any sickness.

VI. Committee Reports

A. Finance/Audit Committee: Steve presented the financials for February 2020 that show a monthly loss of \$35k. The sewer work at Vista View (\$20k) and unbilled EI revenue of about \$12k is the majority of that deficit. The work at Vista View was completed in January but the bill came in February, roughly \$20k. The 20% match of \$40k for CDOT was paid in February. The expenses are pretty much right on budget, but the revenue side is not. The \$225k deficit factored in an increase in Medicaid rates starting in October but the rate change didn't happen until January, so the \$225k should be more like \$275k. Trevor Harrison motioned to approve financial statements as presented, seconded by Mike Schottelkotte, all in favor. Motion carried.

There was a lengthy discussion regarding our application for the Payroll Protection Program, the submission of which was supported by President Darcy Arnold on April 1 prior to submission on April 7. The discussion included our understanding of the intent of the program and the "interim final" parameters that have been published related to payback and/or forgiveness of the loan. It appears there are ultimately two aspects that factor into both the eligibility to apply for the PPP loan and for the loan to be forgiven: 1) the organization must certify that the *"[c]urrent economic uncertainty makes this loan request necessary to support the ongoing operations of the Applicant."*; and 2) that the loan proceeds must be used to pay for "defined payroll costs" at 75% of the loan and 25% may be spent on rents, utility costs and interest on mortgages. Given our current financial situation, as evidenced by our audit finding doubting our "Going Concern", the uncertain future impacting both future revenues and expenses in our industry and that we can certainly demonstrate expenditures in the defined categories, participating in the PPP certainly makes sense. A Corporate Resolution was discussed giving formal Board approval for our application for the PPP. David Lane motioned to approve the Resolution, seconded by Mike Schottelkotte, all in favor. Motion carried.

B. PR/Fund-Raising Committee: Lori Sharp led a discussion which included the following: Every dollar counts.

- The State COVID Fund is awarding a maximum of \$25k and they're turning down 85% of all applicants. Now is the time to communicate with donors, let them know what we need and how they can help. This is a great time to build relationships, just check in and let them know what COI is up to. By opening the channels of communication, you are leaving the decision in the donors' hands, don't make the decision for them by not communicating.
- The logos are being made for the new vans, Yay! Lori was making traction in Delta then the COVID smackdown happened. COI has been awarded 2 more vehicles from CDOT, a large van and a minivan. Lori wants to start phase two of the "no Event Fund-Raiser" to raise the 20% match, when it's feasible of course. Darcy thanked Lori for all of her hard work.

VII. Old Business: None.

VIII. New Business:

- A. Annual Area Service Plan Update and CCB Designation Application: David Lane motioned to approve documents as presented, seconded by Mary West, all in favor. Motion carried.

IX. Announcements: None.

- X. Adjournment: Motion to adjourn put forth by Mike Schottelkotte. Meeting was adjourned at 7:42 PM.

Respectfully submitted,

Aimee Pruitt

Community Options, Inc.
FY20 FINANCE REPORT AS OF 2/29/2020
4/14/2020



Reports attached:

1. Balance Sheet/Working Capital Report
2. Revenue and Expense Statement
3. Capital Budget Expenditures

Summary:

REVENUES

Revenue overall is off by 2.1% with Residentail down 1.8% and Day services down by 3.9%. Some of the Day program decline is due to the SLS program cessation of Home Care services. SLS Medicaid is now down 3% on an \$813k budget from this. There is about \$12k of Early Intervention still on the table for Feb GAE contract that has not been billed.

EXPENSES

Expense is under budget overall by about 1.1%. In Feb though, about \$20k of facility maintenance was charged resulting in much of monthly shortfall. Also, vehicle expense is running about \$46k over budget due to increased repair expense.

Working Capital as of 2/29/20

Current Month	7/1/2019 Balance	Net Change from 7/1/19
\$ 348,135	\$ 268,444	\$ 79,691

With 1 loan maturing this year, it gets classified with current liabilities
Decrease of \$ (49,790) from last month
This is due to the CDOT vehicle purchase (Cash to Vehicle Asset) and Vista View sewer repair.

Balance Sheet as of 2/29/20

	Current Month	7/1/2019 Ratio	Net % Change from 7/1/19
Current Ratio	1.183	1.163	1.77%
Curr Assets/All Liabilities	0.749	0.759	-1.33%

Capital/Ops Projects:

\$ 62,870	Current Month
\$ 97,489	Year-to-Date

Work on Vista View sewer; Garnet building basement heat; and CDOT vehicle matching funds payment

Revenue to 2/29/2020

	Actual	Budget	+/-
Agency	64.50%	66.67%	-2.16%
Agency w/o Children's Svc	64.55%	66.67%	-2.12%

Comparative Expense Review as of 2/29/2020

Expenses:	Current Month over/(under)	Last Month over/(under)	Cur Mth/Last Yr over/(under)	Comment-See Summary
Agency	-1.11%	-0.53%	-2.25%	
Agency w/o Children's	-1.01%	-0.49%	-2.18%	

Community Options, Inc.
FY20 FINANCE REPORT AS OF 2/29/2020



4/14/2020

Children's Svc's	-2.55%	-1.10%	-3.29%	
Day/SLS Program Svc's	-3.71%	-2.25%	-1.97%	
Residential Svc's	1.10%	1.30%	-3.52%	
Adult Services	-0.54%	0.10%	-3.01%	
Case Mgmt.	-8.09%	-6.69%	3.53%	
Transportation Svc's	9.10%	9.37%	5.09%	Have had many major repairs
Admin	-0.59%	0.37%	-2.96%	



COMMUNITY OPTIONS, INC.--BALANCE SHEET & WORKING CAPITAL REPORT
FY20 PERIOD ENDING 2/29/2019 (66.7% OF FY)
4/14/2020

ASSETS:	2/29/2020	1/31/2020	12/31/2019	6/30/2019	6/30/2018	6/30/2017
Current Assets						
Operating Cash Accts	\$ 1,029,654	\$ 1,109,706	\$ 1,038,328	\$ 1,069,872	\$ 706,828	\$ 872,028
Cash Held in Trust	\$ 86,031	\$ 65,391	\$ 147,012	\$ 63,912	\$ 772,149	\$ 992,900
Prepaid Expenses	\$ 51,993	\$ 51,530	\$ 51,217	\$ 37,232	\$ 114,115	\$ 124,744
Medicaid A/R	\$ 569,215	\$ 563,014	\$ 575,093	\$ 532,669	\$ 497,328	\$ 790,224
State A/R	\$ 75,794	\$ 158,715	\$ 122,702	\$ 192,542	\$ 168,289	\$ 155,786
Misc. A/R (Spec Nds, VR, Gen'l)	\$ 85,155	\$ 2,956	\$ 37,327	\$ 7,793	\$ 24,143	\$ 47,273
Voc Trade A/R	\$ 5,046	\$ 3,975	\$ 3,942	\$ 4,710	\$ 4,704	\$ 3,211
Client A/R	\$ 23,349	\$ 24,164	\$ 21,390	\$ 9,548	\$ 7,210	\$ 9,049
Total Current Assets *	\$ 1,926,237	\$ 1,979,451	\$ 1,997,011	\$ 1,918,278	\$ 2,294,766	\$ 2,995,215
Notes Receivable	\$ 107,106 \$ 107,106	\$ 112,238 \$ 112,238	\$ 117,432 \$ 117,432	\$ 147,884 \$ 147,884	\$ 207,729 \$ 207,729	\$ 206,464 \$ 206,464
Assets held for sale	\$ 1,087,471	\$ 1,087,471	\$ 1,087,471	\$ 1,087,471	\$ 1,087,471	\$ 1,087,471
Fixed Assets						
Office Eqmt	\$ 10,921	\$ 12,074	\$ 13,227	\$ 20,145	\$ 5,448	\$ 33,432
Trans Eqmt	\$ 46,409	\$ 49,517	\$ 52,625	\$ 71,273	\$ 62,817	\$ 120,309
Land	\$ 604,605	\$ 604,605	\$ 604,605	\$ 604,605	\$ 629,626	\$ 584,626
Bldgs & Imprvmts	\$ 2,328,211	\$ 2,347,464	\$ 2,366,717	\$ 2,482,235	\$ 2,259,162	\$ 2,296,602
Program Eqmt	\$ 20,572	\$ 20,973	\$ 21,374	\$ 23,780	\$ 12,210	\$ 16,051
Cur. Yr. Capital & Work In Progress	\$ 62,346	\$ 22,420	\$ 21,725	\$ -	\$ 455,774	\$ 199,782
Total Fixed Assets	\$ 3,073,064	\$ 3,057,053	\$ 3,080,273	\$ 3,202,038	\$ 3,425,037	\$ 3,250,802
TOTAL ASSETS	\$ 6,193,878	\$ 6,236,213	\$ 6,282,187	\$ 6,355,671	\$ 7,015,003	\$ 7,539,952
LIABILITIES & FUND BALANCES:						
Liabilities						
Current Liabilities*	\$ 1,627,892	\$ 1,631,316	\$ 1,574,632	\$ 1,649,834	\$ 1,025,978	\$ 1,099,987
Long Term Liabilities	\$ 942,830	\$ 946,075	\$ 948,620	\$ 876,287	\$ 1,812,285	\$ 1,852,191
Total Liabilities	\$ 2,570,722	\$ 2,577,391	\$ 2,523,252	\$ 2,526,121	\$ 2,838,263	\$ 2,952,178
Fund Balance	\$ 3,860,117	\$ 3,860,117	\$ 3,860,117	\$ 4,176,740	\$ 4,587,774	\$ 4,609,669
Net Income	\$ (236,962)	\$ (201,295)	\$ (101,184)	\$ (347,189)	\$ (411,034)	\$ (21,895)
Total Fund Bal & Net Income	\$ 3,623,155	\$ 3,658,822	\$ 3,758,933	\$ 3,829,551	\$ 4,176,740	\$ 4,587,774
TOTAL LIABILITIES & FUND BALANCE	\$ 6,193,878	\$ 6,236,213	\$ 6,282,187	\$ 6,355,672	\$ 7,015,004	\$ 7,539,952

	2/29/2020	1/31/2020	12/31/2019	6/30/2019	6/30/2018	6/30/2017
*WORKING CAPITAL BALANCE	298,345	348,135	422,379	268,444	1,268,788	1,895,228
Change:						
From Previous Month	(49,790)	(74,244)	(46,372)			
FY to Date:						
(Balance at 7/1/19)= \$ 268,444	29,901	79,691	153,935	(1,000,344)	(626,440)	307,599
	(from 7/1/19)	(from 7/1/19)	(from 7/1/19)	(from 7/1/18)	(from 7/1/17)	(from 7/1/16)

COMMUNITY OPTIONS, INC. 4/14/2020		FY20 Initial Budget Revenue & Expense by Program				To 2/29/20		66.67%	
ITEM	REVENUE: FY20 INITIAL BUDGET	REVENUE: FY20 November-19	Y-T-D REVENUE	REVENUE: % OF BUDGET	EXPENSE: FY2020 REVISED BUDGET	EXPENSE: FY2020 November-19	Y-T-D EXPENSE	EXPENSE: % OF BUDGET	
TOTAL ALL PROGRAMS	8,489,442	639,907	5,476,030	65%	8,714,515	675,574	5,712,994	65.6%	
Without Children & Family:									
REVENUE BUDGET / MONTH / YTD	\$ 7,938,218	\$ 607,974	\$ 5,123,950	64.5%					
EXPENSE BUDGET MONTH / YTD	\$ 8,163,291	\$ 637,628	\$ 5,359,569	65.7%					
SURPLUS/(DEFICIT) BUDGET / MONTH / YTD	\$ (225,073)	\$ (29,654)	\$ (235,619)	104.7%					
CHILDREN/FAMILY SVCS:									
EARLY INTERVENTION UNICORN	171,272	11,761	107,563	62.8%	171,272	16,306	136,918	53.0%	
EARLY INTRVNTN GAE DIRECT	32,192	0	7,246	22.5%	32,192				
MEDICAID EI	55,000	0	29,654	53.9%	55,000				
EARLY INTERV INS TRUST	3,930	895	8,290	210.9%	3,930	260	7,010	178.4%	
EARLY INTERV INS TRUST/BROKER	668	152	1,409	211.0%	668				
SUBTOTAL E/I	263,062	12,808	154,163	58.6%	263,062	16,566	143,928	54.7%	
PART C	0	0	0	#DIV/0!					
SUBTOT E/I+PART C	263,062	12,808	154,163	58.6%	263,062	16,566	143,928	54.7%	
FSS PROGRAM:									
DIRECT FAMILY SERVICES	113,793	9,025	77,692	68.3%	113,793	6,950	80,139	70.4%	
PROGRAM MSO,C/M	39,829	3,320	25,583	64.2%	39,829	6,510	41,084	103.2%	
SUBTOTAL FSSP	153,622	12,345	103,275	67.2%	153,622	13,460	121,223	78.9%	
CHILDRENS' EXTENSIVE SUP(CES)	58,000	6,779	61,160	105.4%	58,000	3,638	53,389	92.1%	
SUBT CHILD/FAMILY SVCS	474,684	31,933	318,598	67.1%	474,684	33,664	318,540	67.1%	
PROGRAM ADMIN/OTHER:									
EARLY INTER-MGMT FEE	76,540	0	33,481	43.7%	76,226	4,256	34,677	45.5%	
COORD SYSTEM MGMT FEE			0						
PART C MGMT FEE	0	0	0	#DIV/0!					
GO4IT GRANT	0	0	0			0	0	#DIV/0!	
SUPPORT SERVICES' ADMIN	0	0	0	#DIV/0!					
DEPRECIATION					314	26	208	66.2%	
SUBT PROGRAM ADMIN/OTHER	76,540	0	33,481	43.7%	76,540	4,282	34,885	45.6%	
1 SUBTOTAL CHILD/FAMILY SVCS	551,224	31,933	352,079	63.9%	551,224	37,946	353,425	64.1%	
ADULT SVCS:									
DAY/SLS PROGRAM:									
MEDICAID DAY SVCS	1,050,000	80,323	668,610	63.7%					
MED SUPPORTED LVG SVCS	813,500	55,713	525,957	64.7%					
STATE SUPPORTED LVG SVCS	130,265	9,483	75,862	58.2%					
OBSS SVCS	26,263	1,391	16,117	61.4%					
MONTROSE PROD REV	12,617	884	9,568	75.8%					
DELTA/ASPEN CREST PROD REV	7,240	264	4,024	55.6%	321,306	25,565	203,543	63.35%	
JOB COACH	35,173	1,992	8,193	23.3%					
SCHOOL DAY	13,933	744	4,192	30.1%					
SECOND IMPRESSIONS	87,000	8,629	70,341	80.9%	142,471	11,043	91,095	63.94%	
PARK PLACE					377,186	30,832	232,232	61.57%	
PARK PLACE (SE)					170,994	13,237	119,756	70.04%	
ASPEN CREST SE					39,795	423	13,458	33.82%	
PRIVATE PAY	7,650	1,947	10,176	133.0%				#DIV/0!	
PARK PLACE DEPRECIATION					101,990	8,499	67,992	66.67%	
DELTA/ASPEN CREST DEPRECIATION					22,709	1,893	15,144	66.69%	
MONTROSE ADMIN					214,217	18,242	154,072	71.92%	
DELTA/ASPEN CREST ADMIN					109,138	9,053	71,199	65.24%	
2 SUBT DAY/SLS PROGRAM SVCS	2,183,641	161,370	1,393,041	63.8%	1,499,806	118,787	968,491	64.57%	
CONTRACT SERVICES									

COMMUNITY OPTIONS, INC. 4/14/2020		FY20 Initial Budget Revenue & Expense by Program				To 2/29/20		66.67%	
ITEM	REVENUE: FY20 INITIAL BUDGET	REVENUE: FY20 November-19	Y-T-D REVENUE	REVENUE: % OF BUDGET	EXPENSE: FY2020 REVISED BUDGET	EXPENSE: FY2020 November-19	Y-T-D EXPENSE	EXPENSE: % OF BUDGET	
SIX POINTS(SE/CA)				0	(0)	0	0	0.0%	
SUBT CONTRACT SERVICES	0	0	0	0	(0)	0	0	0.0%	
SLS PERSONAL CARE/ SUPPORT:									
MED SLS PERS CARE/SUPPORT					387,130	20,952	259,949	67.15%	
ST SLS PERS CARE/SUPPORT					176,872	2,119	70,797	40.03%	
SUPPORT SERVICES' ADMIN				0		0	0	#DIV/0!	
3 SUBT SLS PERS CARE/SUPPORT:	0	0	0	0	564,002	23,071	330,746	58.6%	
4 SUBT DAY/SLS PROGRAM:	2,183,641	161,370	1,393,041	63.8%	2,063,807	141,858	1,299,237	63.0%	
RESIDENTIAL PROGRAM:									
MEDICAID RESIDENTIAL SVCS									
VISTA VIEW GH	370,000	30,437	233,815	63.2%	362,699	28,824	237,068	65.4%	
CASCADE GH	330,000	25,354	167,870	50.9%	299,124	25,849	211,185	70.6%	
HILLVIEW GH	530,000	41,108	352,105	66.4%	520,470	39,383	323,499	62.2%	
GLENCOE GH	410,000	29,195	236,795	57.8%	341,180	27,448	229,781	67.3%	
CANYONVIEW GH	435,000	35,465	275,945	63.4%	397,469	32,623	262,966	66.2%	
UTE HOUSE GH	505,000	36,926	311,328	61.6%	427,175	38,992	323,097	75.6%	
SUBTOTAL GRP HMS	2,580,000	198,484	1,577,859	61.2%	2,348,117	193,119	1,587,596	67.6%	
MONTROSE PCA BILLING	250,000	17,862	149,602	59.8%	317,748	22,662	192,494	60.6%	
DELTA PCA BILLING	310,000	24,067	207,928	67.1%	254,335	19,288	162,536	63.9%	
MEADOWS RENTAL	8,400	0	3,500	41.7%	7,414	525	4,406	59.4%	
HOST HOME SVCS	830,000	74,952	610,018	73.5%	551,000	50,735	406,728	73.8%	
HOST HM ADMIN	1	0	3,214	321390.0%	69,323	4,911	49,145	70.9%	
SUBT PCA/HH	1,398,401	116,882	974,262	69.7%	1,199,820	98,121	815,309	68.0%	
ALL REIMBURSED MEDICAL	8,000	3,896	16,653	208.2%					
HUD	5,400	890	6,691	123.9%					
CLIENT R/B	692,220	58,100	462,986	66.9%					
SUBT RESID PROGRAM	4,684,021	378,251	3,038,451	64.9%	3,547,937	291,240	2,402,905	67.7%	
CONTRACT SERVICES						0	0	#DIV/0!	
SIX POINTS(RES)					2,500	0	10,950	438.0%	
OHCDS (Prof Svc)									
SUBT CONTRACT SERVICES					2,500	0	10,950	438.0%	
PROGRAM ADMIN/OTHER:									
RESID ADMIN/SUPPORT					79,821	7,196	63,211	79.2%	
MONTROSE MEDICAL SUPPORTS					206,806	15,085	122,094	59.0%	
DELTA MEDICAL SUPPORTS					75,758	4,541	52,734	69.6%	
OTHER(Clt Vacation Clearing)	900	0	0	0.0%	976	0	956	98.0%	
RESID DEPRECIATION					101,402	8,494	67,952	67.0%	
SUBT PROGRAM ADMIN/OTHER:	900	0	0	0	464,763	35,316	306,947	66.0%	
SUBT RESIDENTIAL PROGRAM:	4,684,921	378,251	3,038,451	64.9%	4,015,200	326,556	2,720,802	67.8%	
6 SUBTOTAL ADULT SVCS:	6,868,562	539,622	4,431,492	64.5%	6,079,008	468,414	4,020,039	66.1%	

COMMUNITY OPTIONS, INC. 4/14/2020		FY20 Initial Budget Revenue & Expense by Program				To 2/29/20		66.67%	
ITEM	REVENUE: FY20 INITIAL BUDGET	REVENUE: FY20 November-19	Y-T-D REVENUE	REVENUE: % OF BUDGET	EXPENSE: FY2020 REVISED BUDGET	EXPENSE: FY2020 November-19	Y-T-D EXPENSE	EXPENSE: % OF BUDGET	
CASE MANAGEMENT:									
CS MGMT(STATE)	22,420	1,904	16,142	72.0%	505,592	35,208	296,764	58.7%	
EI SVC COORDINATORS	95,241	0	42,234	44.3%					
CS MGMT(TCM)	353,500	28,096	205,000	58.0%					
PART C SVC COORD		0	0	#DIV/0!					
EARLY INTERV INS TRUST/SC	2,043	327	3,494	171.1%					
PASARR & DETERMINATIONS	2,098	0	1,575	75.1%					
WAIT-LIST	18,318	0	18,318	100.0%					
ASSESSMENTS	15,966	1,514	9,586	60.0%				#DIV/0!	
OTHER--CWA; CRISIS	1	0	456	45600.0%	0		186	#DIV/0!	
OTHER--SIDD, SISL, DRAWER FUND	7,500	0	0	0.0%	1,800		242	13.4%	
DEPRECIATION					471	39	312	66.2%	
SUBTOTAL CS MGMT	517,087	31,841	296,807	57.4%	507,863	35,247	297,504	58.6%	
TRANSPORTATION SVCS/SUPPORT:									
TRANS	310,100	23,025	198,728	64.1%	389,475	31,502	302,814	77.7%	
OTHER(Vehicle sales, Insurance)	0	0	1,171	#DIV/0!					
DEPRECIATION					37,598	3,133	25,064	66.7%	
SUBTOT TRANS(IN-HOUSE)	310,100	23,025	199,900	64.5%	427,073	34,635	327,878	76.8%	
SX PTS & HH TRANS PURCHASE SVCS					18,000	1,232	9,328	51.8%	
SUBTOTAL ALL TRANS	310,100	23,025	199,900	64.5%	445,073	35,867	337,206	75.8%	
ADMINISTRATION/SUPPORT:									
ADMIN	26,842	1,917	16,218	60.4%					
ADMIN FEE/QA; Ops	56,250	4,536	37,841	67.3%					
EI GAE INDIRECT (10%)	20,685	0	8,296	40.1%					
BUSINESS OPERATIONS	1	600	820	82007.0%	478,999	36,038	331,187	69.1%	
MAINTENANCE					116,220	9,506	93,476	80.4%	
SAFETY	1	0	75	7500.0%	41,820	3,387	27,234	65.1%	
TRAINING					47,691	3,860	34,404	72.1%	
HR					150,644	9,631	83,141	55.2%	
I.T. SUPPORT					135,212	10,337	75,296	55.7%	
FUNDRAISING					23,800	325	12,198	51.3%	
DEPRECIATION					21,962	1,831	14,648	66.7%	
SUBTOTAL ADMIN/SUPPORT	103,779	7,052	63,250	60.9%	1,016,348	74,915	671,584	66.1%	

COMMUNITY OPTIONS, INC. 4/14/2020		FY20 Initial Budget Revenue & Expense by Program				To 2/29/20		66.67%	
ITEM	REVENUE: FY20 INITIAL BUDGET	REVENUE: FY20 November-19	Y-T-D REVENUE	REVENUE: % OF BUDGET	EXPENSE: FY2020 REVISED BUDGET	EXPENSE: FY2020 November-19	Y-T-D EXPENSE	EXPENSE: % OF BUDGET	
LOCAL & OTHER:									
CITIES & COUNTIES	17,500	0	12,500	71.4%					
IN-KIND		0	1,350			0	850		
STATE--CAPACITY BUILDING FUNDS	23,810	0	23,810	100.0%					
SECOND IMPRESSIONS-DONATED COMM.	3,500	0	0						
LOCAL-RESTRICTED	10,458	200	8,143	77.9%	15,000	0	188	1.3%	
INTEREST INCOME (inc cmu note)	8,422	606	5,104	60.6%					
OTHER(Court Restitution)									
OTHER (Proceeds asset sale)									
OTHER(Proceeds from Locust)									
OTHER (Plug)		(3,896)	966			241	(2,944)		
VAN LOGOS (RESTRICTED)	40,000	9,500	54,500	136.3%					
OPERATING PROJECTS					100,000	22,944	35,142	35.1%	
FUNDRAISING (UNRESTRICTED)	35,000	25	23,880	68.2%					
CAPITAL CAMPAIGN	0	0	2,250	#DIV/0!					
10 SUBTOTAL L & O	138,690	6,435	132,502	95.5%	115,000	23,185	33,236	28.9%	
11 TOTAL ALL PROGRAMS	8,489,442	639,907	5,476,030	64.5%	8,714,515	675,574	5,712,994	65.6%	
ADJUSTMENT				0	0	0	0	0	
12 TOTAL ALL PROGR, ADJ'D	8,489,442	639,907	5,476,030	64.5%	8,714,515	675,574	5,712,994	65.6%	
REV. BUDGET FISCAL YEAR COMPARATIVE **	8,489,442	639,907	5,476,030	64.5%					
EXP. BUDGET /FISCAL YEAR COMPARATIVE **	8,714,515	675,574	5,712,994	65.6%					
13 SURPLUS/(DEFICIT) BY YEARS	(225,073)	(35,667)	(236,964)	105.3%					